

Final Communication and Dissemination Report – Deliverable D18

Excellent: Excellency in Entrepreneurship: Expanding European entrepreneurship by boosting youth (self) employability and promoting a sharing resources culture

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WP5 Communication, Exploitation and Dissemination / T5.2 Dissemination and Communication/ D18 Final Communication and Dissemination Report



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Abbreviations

D Deliverable

DEC Dissemination, Exploitation and Communication

EISMEA European Innovation Council and SMEs Executive Agency

EU European Unit

HEI Higher Education Institute

IDI International Development Ireland

iED Institute of Entrepreneurship Development

KPI Key Performance Indicators

No Number M Month

R Document, Report

T Task

TU TechUkraine

UNISOFIA University of Sofia

WP Work Package



About the Excellent Project

The Excellent project's ambition is to strengthen and homogenize entrepreneurial practices by enhancing the connectedness between the members of 6 entrepreneurial ecosystems across Europe (Bulgaria, France, Greece, Ireland, Türkiye, and Ukraine), to build bridges across EU entrepreneurial ecosystems, and to create equal opportunities for arising entrepreneurs in less developed ecosystems.

The ExcellEnt project aspires to explore novel ways to capture, preserve, curate, organize and communicate sets of unstructured entrepreneurial experiences, stories, and narratives with an emphasis to those of younger audiences that is addressing the challenge of (self)employability, so that they can constitute a shared resource that people can augment, and that individuals as well as institutions can delve into, to find inspiration for new ways of conceptualizing and promoting entrepreneurship, and how these new ways can be reflected into every-day practices and policies, and foundations for visions of the common European future.



1. Executive Summary

This report presents the actions of communication and dissemination of the goals, activities and results of the ExcellEnt project for the implementation period: 15th January 2023 to 7th June 2024 (from Month 1 to Month 18) and from June 8th, 2024 to 14 July, 2025 (Month 19 to Month 30). The report analyzes the tools and channels utilized during 30 months of ExcellEnt and contains a summary of the communications and dissemination actions carried out and an assessment of the impact, it follows the Communication and Dissemination Actions Report (Deliverable 16) developed in Month 6 of the project (July 2023) and Communication and Dissemination actions report – Interim Report (Deliverable 17). Furthermore, an analysis of the Key Performance Indicators (KPIs) defined at the beginning of the project has been included throughout the document in order to measure the effectiveness of the dissemination tools.

The Deliverable 18 is the output of Task 5.2.2 which is being constantly updated during the project implementation (M3, M18 and M30). It includes some adjustments to the Deliverable 16 and 17. Both are parts of the Work Package 5 which is dedicated to dissemination and communication, as well as the exploitation of results. WP5 Communication, Exploitation and Dissemination under the leadership of UNISOFIA aims to create a comprehensive communication plan and strategy, establish project identity and communication channels, engage stakeholders, achieve organic growth, and refine the project's value offer for sustainable exploitation of results. Task 5.2.2, led by TU and involving all project participants, is a critical aspect of the project that runs throughout its entire duration. The task involves developing and implementing a comprehensive dissemination and communication strategy that enables the widest possible outreach of the project's activities and results at the pan-European level. This includes the definition and execution of a dissemination plan, channels, measures, and tools continuously updated and synchronized with the project's activities. The task also involves joint events with relevant initiatives and project promotion to ensure that the project's value proposition reaches the right audience.

The Deliverable 18 is structured according to communication and dissemination activities. In section 2 the communication and disseminations tasks and objectives are listed. In section 3 we describe a promotional strategy implemented. In section 4 we focus on communication and dissemination actions via online resources, project events, and workshops. In section 5 we describe dissemination materials and content developed within the 12 months and throughout the project. In section 6 KPIs overview is given to



demonstrate planned activities and the results reached by the end of the project. In section 7 we provide summary.

Communication and Dissemination Tasks & Objectives

The tasks associated with the dissemination and communication activities for achieving the ExcellEnt project's goals include:

- 1. Communication and dissemination strategy and plan (developed within D16);
- 2. Logotype and visual identity for the project (developed within D16);
- 3. Elaboration of the key messages to specific target groups (developed within D16);
- 4. Development and management of communication tools (ExcellEnt website and social media Twitter, LinkedIn, Facebook) (developed within D16);
- 5. Administration of all social profiles, that means, publish and control contents and monitor the suitability and relevance of information to be published (ongoing);
- 6. Production of agreed and quality-controlled communication and dissemination material such as website content, press releases, newsletters, etc. (ongoing);
- 7. Media relations: Press releases issued with media engagement and content pitching; published project materials and publications in peer review, press conferences (as needed) with the support of other consortium partners, and lead relations with EU and national media to ensure Excellent is published in relevant publications and media outlets (ongoing);
- 8. Ensuring dissemination at high level conferences and events, networking with similar projects and international initiatives (ongoing);
- 9. Supporting national and international training workshops and conferences, including the final Excellence conference with design of the branded materials and social media coverage (ongoing).

The main objective of Communication and Dissemination is to raise awareness about the ExcellEnt project's activities and the opportunities it brings, to build and expand the project community at the pan-EU level, and to disseminate the exploitable results.





The specific objectives are:

- 1. Guarantee an effective communication of the project messages, activities and findings through appropriate channels and tools at Local, National, and EU levels (ongoing);
- 2. Promote and enhance the visibility and greater context of the project's findings and updates (ongoing);
- 3. Establish meaningful key performance indicators to measure the effectiveness and efficiency of the communication activities conducted (ongoing);
- 4. Assist Excellent partners in communicating and disseminating their work and to create consistency between the various local dissemination and communication activities by identifying, engaging, and influencing all targeted key stakeholder groups (ongoing);
- 5. Coordinate the set of dissemination actions that will be realized by the whole consortium to drive the project to a Europe-wide dissemination (ongoing).



3. Promotional Strategy for Dissemination and Communication

The promotional strategy exploits a multi-channel, hybrid approach combining online and offline tools, with a well-defined content strategy, to generate awareness about the opportunities and support offered by the consortium and the external partners, making the value proposition visible to the target groups. All dissemination and communication activities commit to the identified target groups and KPIs.

The promotional strategy is designed to maximize the visibility and engagement of the entrepreneurial ecosystems through a multi-faceted approach:

3.1. Target groups & Key messages

Twelve main target groups for the ExcellEnt project were identified, and tailored messages were crafted to resonate with the specific needs and interests of each target audience:

Table 1: Target groups & Key messages

Target group	Message	Content Example
Entrepreneurs and startups	 Empowering local entrepreneurs by connecting them with international networks. Providing resources and support to turn innovative ideas into successful businesses. Creating equal opportunities for startups across Europe, particularly in less developed ecosystems. 	 Success stories of startups that benefited from the ExcellEnt project. Guides on how to access resources and networks provided by ExcellEnt. Testimonials from entrepreneurs who have scaled their businesses through the project.
Scaleups and ecosystem builders	 Supporting scaleups in expanding their reach and impact across Europe. Enhancing the collaboration between ecosystem builders to create a robust entrepreneurial environment. 	 Case studies of scaleups that have grown with the help of Excellent. Webinars on scaling strategies and ecosystem development. Interviews with successful ecosystem builders discussing their insights and experiences.



Target group	Message	Content Example			
	 Sharing best practices and strategies for scaling businesses. 				
Investors	Highlighting investment opportunities in emerging European startups.	 Profiles of high-potential startups looking for investment. 			
	Showcasing the potential of underdeveloped entrepreneurial ecosystems.	 Reports on the investment landscape in the participating countries. 			
	 Facilitating connections between investors and promising startups. 	Networking events and investor meetups organized by ExcellEnt.			
Universities and HEIs	Fostering entrepreneurship education and research within universities.	Partnerships between universities and startups supported by ExcellEnt.			
	Connecting students and researchers with entrepreneurial ecosystems.	Research publications on entrepreneurship developed through the project.			
	Promoting collaboration between academia and industry.	Workshops and seminars on entrepreneurial skills and innovation.			
Incubators, hubs, accelerators, startup communities	 Strengthening support systems for startups through incubators and accelerators. 	 Profiles of incubators and accelerators participating in ExcellEnt. 			
	Enhancing collaboration and resource sharing among startup communities.	 Success stories of startups that have grown through these support systems. 			
	Providing tailored programs to meet the needs of diverse startups.	 Resource guides and toolkits for startup community leaders. 			
Policy makers	Advocating for policies that support entrepreneurship and innovation.	Policy briefs and recommendations developed through the ExcellEnt project.			
	 Providing data and insights to inform policy decisions. 	Dialogues and forums with policymakers and entrepreneurs.			
	Building bridges between policymakers and entrepreneurial communities.	Impact assessments of current policies on entrepreneurial ecosystems.			
Student organizations	 Inspiring students to pursue entrepreneurial careers. 	 Profiles of student entrepreneurs and their ventures. 			
	 Providing opportunities for practical experience and networking. 	 Information on internships and mentorship programs available through ExcellEnt. 			



Target group	Message	Content Example			
	 Supporting student-led startups and projects. 	 Events and competitions for student startups. 			
Experts, mentors	 Leveraging the expertise of mentors to guide new entrepreneurs. Creating opportunities for knowledge exchange and professional development. 	 Mentor spotlights showcasing their expertise and experiences. Case studies of mentorship success stories. 			
	 Recognizing the contributions of experts to the entrepreneurial ecosystem. 	 Opportunities for mentors to engage with startups through ExcellEnt. 			
Research labs	Promoting innovation and technology transfer from research labs to the market.	Stories of successful technology transfer and commercialization.			
	 Facilitating collaboration between researchers and entrepreneurs. Showcasing groundbreaking research with commercial potential. 	 Profiles of research labs and their projects. Networking events for researchers and entrepreneurs. 			
Media, influencers	Raising awareness about the ExcellEnt project and its impact.	Press releases and media kits about the ExcellEnt project.			
	Highlighting success stories and inspirational entrepreneurial journeys.	 Interviews with key figures involved in the project. 			
	Engaging with media and influencers to reach a wider audience.	 Social media campaigns featuring stories of entrepreneurial success. 			
Consortium	 Promoting collaboration and synergy among consortium members. 	 Updates and newsletters for consortium members 			
	 Sharing progress, milestones, and achievements of the project. 	 Internal reports and dashboards tracking project progress. 			
	Strengthening the collective impact of the consortium on entrepreneurial ecosystems.	Events and meetings to facilitate collaboration and knowledge sharing.			
General public	 Raising public awareness about the importance of entrepreneurship. 	 Public events and workshops promoting entrepreneurship. 			
	Highlighting the positive impact of entrepreneurship on local and regional development.	 Stories of local entrepreneurs making a difference in their communities. 			



Target group	Message	Content Example
	 Encouraging community support for local startups and entrepreneurs. 	 Educational content about the benefits of entrepreneurship for economic growth.

These key messages and content examples help ensure that the Excellent project effectively communicates its goals and achievements to diverse target groups, fostering a supportive environment for entrepreneurship in targeted regions and across Europe.

3.2. Leveraging Consortium Networks & National Contact Points

As the Excellent project aims to strengthen and homogenize entrepreneurial practices across Europe by connecting entrepreneurial ecosystems in Bulgaria, France, Greece, Ireland, Turkey, and Ukraine, leveraging consortium networks and national contact points is crucial for achieving these goals.

Here's the consortium partners utilize their extensive networks and influence within the entrepreneurial ecosystems:

- 1. **Regular Communication:** Establishing regular meetings and communication channels among consortium members to share progress, challenges, and best practices.
- 2. **Local Ambassadors:** Appointing local ambassadors who can represent the ExcellEnt project, provide information, and facilitate connections within their regions.
- 3. **Joint Initiatives & Consistent Community Building:** Fostering local startup communities by organizing meetups, hackathons, and workshops in collaboration with national contact points. Encouraging collaborative projects that involve multiple consortium members, enhancing the visibility and impact of the ExcellEnt project. Organizing expert panels and webinars featuring consortium members to discuss topics relevant to entrepreneurship and ecosystem building. Preparing and hosting international networking events and pitch sessions that connect startups with potential investors, partners, and customers from different countries. (Detailed overview in the section dedicated to conducted events).



- 4. **Awareness Campaigns:** Using national contact points to run awareness campaigns about the ExcellEnt project and its benefits, targeting local entrepreneurs, investors, and ecosystem builders. (Detailed overview in the section dedicated to communication campaigns).
- 5. **Engagement with Policymakers:** Working with national contact points to engage local policymakers and advocate for policies that support entrepreneurship and innovation, and organizing policy dialogues and roundtables to discuss the needs and challenges of local entrepreneurial ecosystems, using insights gathered from national contact points.
- 6. **Resource Sharing:** Facilitating the sharing of resources, such as research findings, tools, and methodologies, to support entrepreneurs across different ecosystems.
- 7. **Case Studies:** Developing and disseminating case studies showcasing successful collaborations and outcomes achieved through consortium efforts.
- 8. **Market Access Programs:** Developing and implementing programs that help startups gain access to new markets within the consortium's countries and using national contact points to bridge local startups with international opportunities and networks facilitated by the Excellent consortium.
- 9. **Local Insights:** Collecting data and insights on local entrepreneurial ecosystems through national contact points to inform the ExcellEnt project's strategies and activities.
- 10. **Ecosystem Mapping:** Using national contact points to map the local entrepreneurial ecosystems, identifying key players, resources, and gaps that need to be addressed.
- 11. **Impact Assessment:** Regularly assess the impact of consortium activities on the entrepreneurial ecosystems involved, using metrics such as startup growth, investment attracted, and new partnerships formed.
- 12. **Feedback Mechanisms:** Establishing mechanisms for continuous feedback from entrepreneurial ecosystem members to improve and adapt strategies as needed.

By effectively leveraging consortium networks and national contact points, the Excellent project creates a more connected, supportive, and dynamic entrepreneurial environment across Europe. This approach helps





bridge gaps between different ecosystems, promote equal opportunities, and drive the growth of innovative startups and scaleups in the participating countries.

3.3. Visiting Events and Conferences

Consortium partners actively participate in relevant industry events, conferences, and startup meetups to promote the ExcellEnt project and engage with target groups.

3.4. Organizing Events

Through its core members ExcellEnt organized 8 national online workshops, followed by 1 large event to share the findings with members at the pan-European level in Months 1-18. In the last reporting period M19-30 Excellent consortium partners organized 2 startup training workshops and 1 ecosystem builders workshops per each of 6 ecosystems ecosystem, 18 in total, as well as Soft-landing missions with a minimum of 4 events per each ecosystem. Detailed overview of the conducted events – in the section 4.2.6.

3.5. Media Outreach & Content Marketing

A strategic media outreach and content marketing campaign was launched, featuring a series of informative publications, articles, and blog posts with compelling visuals. These pieces aimed to raise awareness about the Excellent project and its objectives. The extensive Detailed overview of the communication channels utilized and media outreach – in the section 4.2.





4. Detailed Overview of the Promotional

Activities

Different tools and channels are used to disseminate and communicate the activities carried out by ExcellEnt and its results. Each tool and channel is used appropriately to address different target groups at different stages of the project implementation, thereby increasing the efficiency of the Communication and Dissemination Plan. The relationship between the tools and channels, the target groups and the expected results are presented in Table 2.

Table 2: Communication tools and expected results

Channels	Tools	Target groups	Expected results	КРІ
Online	Website	All target groups	Make target groups aware of the activities, opportunities progress and results of the project	≥ 600 views/year: monthly updates
	Social media	Project Community	Expand the results beyond the consortium; Keep interested parties informed	≥ 4 posts/month
	Newsletters		Present the project progress and opportunities for the start-ups	≥ 4 newsletters
	Press releases, publications	Startup communities	Knowledge dissemination	≥ 4 publications/PR
Events	Workshops, webinars (offline, online)	Peer entrepreneurs and startup support organizations, entrepreneurs, startups, investors, policy makers	Active exchange with stakeholders, present the project and its results; Receive feedback, suggestions, and recommendations regarding the activities and key results;	≥ 7 workshops 25+ participants
	Events organized by ExcellEnt		Present the results and involve the community in the co-design; expand the results beyond the consortium; leverage the project results within the ecosystem.	≥ 2 events
	External events attended by ExcellEnt		Expand the knowledge gained through the project	Participation to 50+ external events



4.1. Dissemination Activities

4.1.1. Conferences

The ExcellEnt consortium was represented in large start-up events such as <u>VivaTechnology</u> in Paris, France (June 11-14, 2025), <u>Slush</u> 2024 in Helsinki, Finland (Nov 19-21, 2024), <u>EIT Deep Tech event</u> in Paris, France (January 30, 2025), <u>Innovent Forum 2025</u> in Larissa, Greece, (February 14-15, 2025), <u>European Digital Innovation Days in Research</u>, Stara Zagora, Bulgaria (March 5, 2025) and others. These events offered valuable networking opportunities, enhanced visibility, and allowed partners to share program updates, success stories, and insights directly with the target audience.

4.1.2. Consortium Meetings

The first meeting, which is the kick-off meeting, took place on 20-21 April 2023 in Larissa, Greece, and was hosted by the Project Coordinator, Institute of Entrepreneurship Development. The meeting served as an opportunity for the consortium members to meet face-to-face and establish a common understanding of the project's objectives and goals.



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Figure 1: Photo of the Kick-off meeting of the Consortium, 20-21 April 2023 / Larissa, Greece

The second meeting took place before the periodic report submission, on June 26-27, 2024, in Paris, France. The meeting was organized by Creative Cluster, France, and provided an update on the project's progress, discussed any issues or challenges encountered, and plan for future actions.



Figure 2: Photo of the Consortium Meeting, June 26-27, 2024 / Paris, France



The final meeting, held a day prior to The ExcellEnt Final Conference at Spinoff Europe 2025, organized by UNISOFIA in Sofia, Bulgaria, served as the consortium's closing milestone, with GATE Institute hosting a powerful culmination of shared achievements. With over 300 participants, the event celebrated the launch of the VELES Excellence Hub and convened ecosystem leaders across Europe for panels on science-based entrepreneurship and cross-border collaboration. It marked both a reflection on impact and a springboard for future cooperation across EU innovation ecosystems.



Figure 3: Photo of the ExcellEnt Final Conference at Spinoff Europe 2025, June 19-20, 2024 / Sofia, Bulgaria



Through these meetings, the ExcellEnt project fosters collaboration, exchanges ideas, and promotes mutual learning among its consortium members.

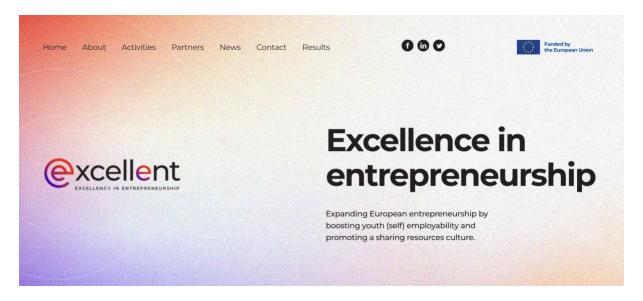
4.2. Communication Activities

4.2.1. Website www.excell-ent.eu

<u>The Excellent Website</u> is considered the main dissemination tool. It's rich in content, with sections dedicated to News, including Events, Partnerships, Project Achievements, and Results; Activities, describing stages of the project. Results include all Excellent's deliverables and reports. Direct links to Excellent social media are posted across all menus and the Sign-up form for the newsletter is visible in the Footer of the website, allowing also continuous visibility.



Figure 4: Screenshot of the landing page



Over the course of the project, the ExcellEnt website proved to be a vital communication asset, attracting more than 6K unique users, with over 5,300 coming in the last reporting period, and facilitating over 40000 meaningful interactions, with 34,000 in the last M19-30 period, highlighting the cumulative effect and increasing interest to the project among wide audiences. As the central point for storytelling, announcements, and calls to action, the site maintained a consistent flow of engagement throughout the year. Users spent an average of 52 seconds per session on the site – an encouraging indicator of content relevance and audience interest. With an average of 1.9 events triggered per session, visitors didn't just glance at the content but interacted with it, signaling an active and intentional user experience.

Certain pages stood out as high-traffic entry points, drawing over 2,000 views each. These were often tied to key project moments such as soft-landing missions, open calls, or educational program launches. Their performance highlights how the website was strategically synchronized with the broader project timeline and communication campaigns.

The majority of users came to the website organically or directly, with LinkedIn emerging as a strong referral source – sending over 1,000 users to the site. This synergy between platforms confirmed the effectiveness of integrated communications, with LinkedIn content not only driving traffic but also generating sustained





interest once visitors arrived. Google Search also played a notable role, bringing in over 800 users, which demonstrates that the site maintained good visibility even without paid promotions.

While most visitors were new, repeat traffic spiked around milestone announcements, reflecting the loyalty of a core audience. Geographically, the site reached its intended European ecosystem but also extended beyond, with visitor clusters forming in innovation hubs like Amsterdam, Dublin, Sofia, Istanbul, and even further afield in New York and Helsinki. This global interest underscored the project's expanding relevance and the cross-border resonance of its core messages.

Altogether, the ExcellEnt website served not just as a repository of project outputs but as an engaging and evolving platform that supported the community-building goals of the initiative. Through thoughtful content design, timely updates, and seamless integration with other channels, it fulfilled its role as a credible, trusted, and mission-aligned digital space.

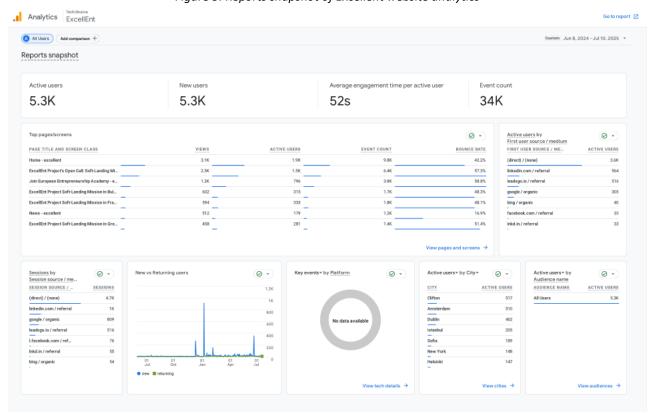


Figure 5: Reports snapshot of Excellent website analytics



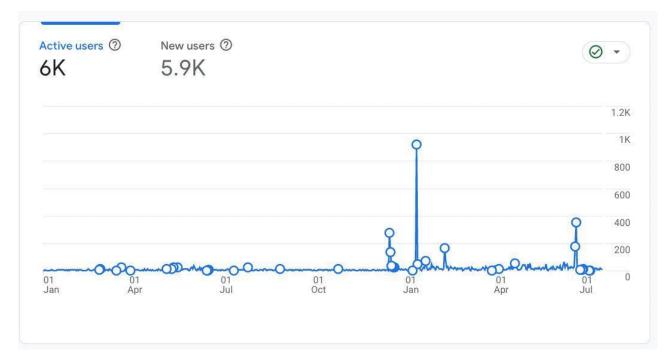


Figure 6: Single website user visits

The website performance data illustrates a well-utilized platform, where content related to open calls, entrepreneurship opportunities, and event updates consistently drew high interest. The homepage was, unsurprisingly, the most visited entry point, with nearly 14,000 views and over 5,900 active users. However, the standout content came from strategically timed blog articles. One such page – featuring the open call for the Soft-Landing Mission – attracted over 4,000 views and demonstrated sustained interest with an average engagement time of more than one minute. Similarly, announcements such as the launch of the European Entrepreneurship Academy and the Bulgaria and France missions brought in significant traffic, each exceeding 500-2,000 views with engagement levels that suggest users read the articles thoroughly rather than quickly skimming them.

News posts and the About section maintained a reliable level of engagement, with the former recording more than 700 views and the latter over 500, each demonstrating that visitors explored not only fresh updates but also background and structural details of the project. Some pages, including national mission recaps and institutional pages, even exceeded 1.9 views per user – indicating users were returning to these pages multiple times. Altogether, the site data confirms that visitors were both diverse and genuinely invested, with spikes in visits clearly linked to program announcements and community-driven updates. The





Excellent website was not just an information repository — it served as a destination for timely insights and repeated exploration.

It is important to note that activity peaks around events and news published, thus it is important for the project to keep on publishing current results and make sure that these are properly introduced and accompanied via events or other launch activities.

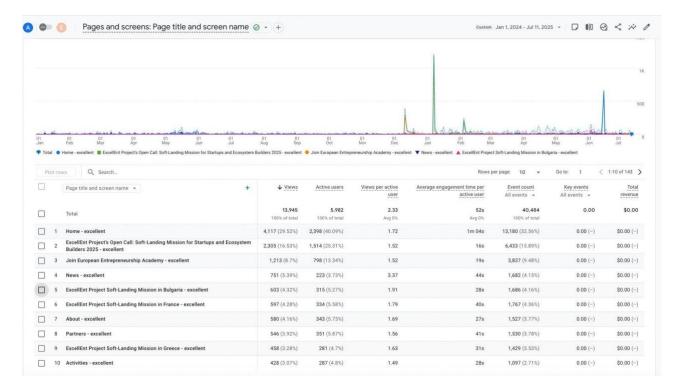


Figure 7: Page views and activity peaks at the website

The ExcellEnt project website attracted visitors from across the globe, reflecting the initiative's broad international relevance and the strength of its outreach. As was mentioned, nearly 6,000 unique users visited the site over the reporting period, with more than 40,000 events recorded – demonstrating active exploration and interaction with the site's content.

The United States accounted for the largest share of users, with over 1,200 visitors and the highest overall engagement time. While American users made up just over a fifth of total traffic, their average engagement time of nearly 1 minute 40 seconds indicates meaningful interest in the project's outputs. The Netherlands





and Ireland followed, contributing steady traffic but with notably shorter engagement times, likely pointing to quick reference or landing-page visits.

Crucially, countries with direct project involvement – such as Türkiye, Ukraine, Greece, and France – displayed both strong user numbers and high engagement rates. Türkiye, for instance, stood out with the highest engagement rate of 52.85%, and an average engagement time exceeding one minute. Ukrainian users also interacted deeply with the content, averaging over 1 minute and demonstrating high levels of return engagement, especially during campaign peaks. Greece recorded the most engaged sessions per active user (1.37), further underscoring the platform's role as a reference point for those directly participating in activities or events.

This distribution highlights not only the geographic reach of the project but also the depth of interaction in strategic regions. European innovation hubs like Amsterdam, Kyiv, Sofia, and Lisbon emerged as key sources of traffic, suggesting that the ExcellEnt website successfully resonated with professionals involved in innovation, education, and ecosystem development – precisely the audience it set out to engage.

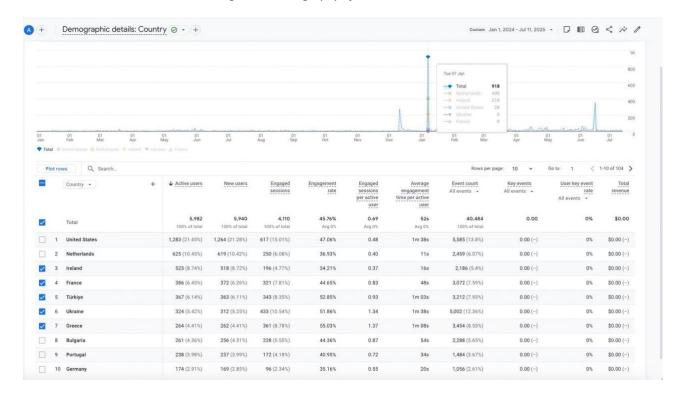
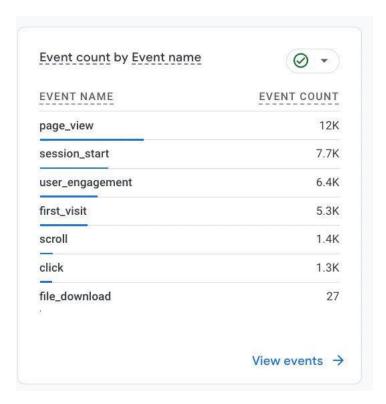


Figure 8: Demography of visits at the website



Figure 9: User behavior on the website



The event activity on the website reveals a healthy level of user engagement, confirming that visitors not only arrived but interacted meaningfully with the content. Over 12,000 page views reflect strong interest across various sections, while 7,700 session starts indicate repeated and organic traffic patterns. The fact that more than 5,300 of these sessions were first-time visits shows the project's continued ability to attract new audiences over time.

Most notably, the site registered over 6,400 engagement events—suggesting users stayed long enough and interacted deeply with the content, far beyond passive scrolling. Scrolls and clicks, each exceeding 1,000 actions, further illustrate that users explored content thoroughly and moved between sections rather than bouncing off single pages. Even though the file download number is modest (27 events), it still reflects targeted and purposeful interactions—likely tied to key deliverables or toolkits.

Taken together, these figures paint a picture of an active digital platform that successfully drew in, retained, and engaged visitors with relevant and accessible content.





In total, 34 news, blogs and articles were published at the official website of Excellent Project during the period M1-M30. With 15 posts under the <u>resources</u> tab and 12 website pages that will total to 61 overall publications on the website.

Table 3: Dissemination log of activities on the website

Activity on ExcellEnt Website					Impac	t														
Activity Reference	Date	Description	Ou	Outreach Engagement		Outreach		Outreach		Outreach		Outreach		Outreach		Outreach		gement	Geograph ical Reach	Link
EXL020	28-Jun-24	Consortium Partners Meeting in Paris: A Recap of the ExcellEnt Project Event	7	Website traffic	3	No of views	EU	https://excell- ent.eu/news/consortium-partners- meeting-in-paris/												
EXL021	5-Nov-24	Join European Entrepreneurship Academy	1200	Website traffic	3,836	No of views	EU	https://excell-ent.eu/blog/join- european-entrepreneurship- academy/												
EXL0022	16-Dec-24	ExcellEnt Project's Open Call: Soft-Landing Mission for Startups and Ecosystem Builders 2025	2,305	Website traffic	6,464	No of views	EU	https://excell- ent.eu/blog/blog_articles/excellent- projects-open-call-soft-landing- mission-for-startups-and-ecosystem- builders-2025/												
EXL023	14-Jan-25	ExcellEnt Project Soft- Landing Mission in Greece	457	Website traffic	1,431	No of views	EU	https://excell- ent.eu/uncategorized/excellent- project-soft-landing-mission-in- greece/												
EXL024	12-Feb-25	ExcellEnt Project Soft- Landing Mission in Türkiye	297	Website traffic	776	No of views	EU	https://excell-ent.eu/blog/excellent- project-soft-landing-mission-in- turkiye/												
EXL025	14-Feb-25	ExcellEnt Project Soft- Landing Mission in France	594	Website traffic	1,796	No of views	EU	https://excell-ent.eu/blog/excellent- project-soft-landing-mission-in- france/												
EXL026	24-Mar- 25	ExcellEnt Project Soft- Landing Mission in Ireland	417	Website traffic	1,169	No of views	EU	https://excell-ent.eu/blog/excellent- project-soft-landing-mission-in- ireland/												
EXL027	26-Mar- 25	ExcellEnt Project Soft- Landing Mission in Bulgaria	601	Website traffic	1,702	No of views	EU	https://excell-ent.eu/blog/excellent- project-soft-landing-mission-in- bulgaria/												
EXL028	30-Mar- 25	ExcellEnt Project Soft- Landing Mission in Ukraine	97	Website traffic	240	No of views	EU	https://excell-ent.eu/news/excellent- project-soft-landing-mission-in- ukraine/												
EXL029	22-May- 25	Soft-Landing Mission to Türkiye: Firsthand	46	Website traffic	120	No of views	EU	https://excell-ent.eu/news/soft- landing-mission-to-turkiye-firsthand-												



		Experience of a Fast- Growing Tech Ecosystem						experience-of-a-fast-growing-tech- ecosystem/
EXL030	16-Jun-25	Ireland Soft-Landing Mission: From Dublin, with Lessons: A Story of Trust, Patience, and Purpose in Innovation	15	Website traffic	33	No of views	EU	https://excell-ent.eu/news/from- dublin-with-lessons-a-story-of-trust- patience-and-purpose-in-innovation/
EXLO31	16-Jun-25	Greece Soft-Landing Mission: Larissa - A Gateway to Greece's Entrepreneurial Core	9	Website traffic	21	No of views	EU	https://excell-ent.eu/news/greece- soft-landing-mission-soft-landing-in- larissa-a-gateway-to-greeces- entrepreneurial-core/
EXL032	9-Jul-25	Soft-Landing in Paris: Where Global Ambitions Meet European Opportunity	10	Website traffic	24	No of views	EU	https://excell-ent.eu/news/soft- landing-in-paris-where-global- ambitions-meet-european- opportunity/
EXL033	10-Jul-25	Soft-Landing in Sofia – Where AI Meets Ecosystem Collaboration	1	Website traffic	1	No of views	EU	https://excell- ent.eu/uncategorized/soft-landing-in- sofia-where-ai-meets-ecosystem- collaboration/
EXL034	10-Jul-25	Horizon Europe ExcellEnt Project Wraps Up: Supporting the Next Generation of European Entrepreneurs	1	Website traffic	2	No of views	EU	https://excell- ent.eu/uncategorized/horizon- europe-excellent-project-wraps-up- supporting-the-next-generation-of- european-entrepreneurs/

4.2.2. Social Media

ExcellEnt project's news and updates are communicated through the social media networks set up at the beginning of the project. Twitter (X), Facebook, LinkedIn provide the most direct online impact on potential and targeted audience. All information related to ExcellEnt news, events, outputs and activities are published under the hashtags #ExcellEnt and #ExcellEntProject. These hashtags are being used by all partners on their social media profiles.

The following ExcellEnt profiles are being utilized:

• Twitter (X) (https://x.com/excellent_eu): Currently, it has 15 followers. 77 tweets have been published on Excellent with over 5000 views and reach over 1,600 users.





- Facebook (https://www.facebook.com/excellenteu/): It has 117 followers. 90 posts were published with over 5000 views, 7000 impressions and reach over 2,700 users.
- LinkedIn (https://www.linkedin.com/company/excellenteu/): It has 651 followers and 152 posts and reposts with almost 40000 impressions.

Twitter (X) https://x.com/excellent_eu

Figure 10: Screenshot of ExcellEnt's Twitter



The less-performing social media channel for Excellent is Twitter (X). While it is the most volatile and quick-paced, it also provides the lowest impression rates. With 77 tweets, the project channel reached over 5000





views and over 1,600 users through the lifetime of the project, with 700 impressions for the last reporting period.

This graph illustrates the daily number of impressions received by the Twitter account over a one-year period. The activity appears relatively consistent with occasional spikes, indicating the impact of specific posts or campaigns. Notably, there were major peaks in early December, mid-January, and early July, suggesting successful content or amplified engagement during these periods. The data highlights the account's growing visibility and underscores the value of sustained posting combined with high-impact content strategies.

Figure 11 Twitter Account Impressions Overview (July 14, 2024 – July 9, 2025)

Table 4: Dissemination Log of Activities on Twitter

	Activity	y on TWITTER		Impact		Evidence
Activity Reference	Date	Description	Outreach Post impressions	Engage ment likes, comme nts, shares	Geographic al Reach	Link





EXLTW077	11-Jul-25	The ExcellEnt Project concludes— but the journey of empowering Europe's entrepreneurial ecosystems continues	9	EU	https://x.com/excellent_eu/stat us/1943687356617302054
EXLTW076	11-Jul-25	The ExcellEnt Soft-Landing Mission to Paris, held alongside VivaTech 2025, brought together 45 startups	8	EU	https://x.com/excellent_eu/stat us/1943687189755261041
EXLTW075	11-Jul-25	Just back from Sofia, Bulgaria, where our ExcellEnt soft-landing mission brought together AI innovators, ecosystem builders, and bold thinkers from across Europe!	9	EU	https://x.com/excellent_eu/stat us/1943686673851703764
EXLTW074	11-Jul-25	Boosting Innovation Across Europe's Ecosystems The Horizon Europe-funded EXCELLENT project hosted a series of workshops in Greece, Ukraine, Turkey, and Bulgaria	21	EU	https://x.com/excellent_eu/stat us/1943686385241608327
EXLTW073	11-Jul-25	From Dublin with Lessons: Trust, Patience & Durpose in Innovation What does it take to build a resilient innovation ecosystem?	15	EU	https://x.com/excellent_eu/stat us/1943686127010873637
EXLTW072	11-Jul-25	Exploring Innovation in Türkiye – A Mission Under the ExcellEnt Program	11	EU	https://x.com/excellent_eu/stat us/1943684980355240253
EXLTW071	11-Jul-25	What Makes a Startup Thrive? We Asked 60+ Founders Across Europe. The ExcellEnt project gathered inspiring stories from entrepreneurs in 6 countries.	15	EU	https://x.com/excellent_eu/stat us/1943684155599953997
EXLTW070	18-Mar-25	Join the ExcellEnt Project Soft- Landing Mission to Istanbul on May 5-6, 2025, organized by @sabanciu	44	EU	https://x.com/excellent_eu/stat us/1902025273014468653



EXLTW069	11-Mar-25	Reminder: Deadline for Applications – March 15! Open Call: ExcellEnt Soft-Landing Mission in France	10		EU	https://x.com/excellent_eu/stat us/1899433543417143559
EXLTW068	27-Feb-25	Open Call: #ExcellEnt Soft-Landing Mission in #France by March 15, 2025!	16	0	EU	https://x.com/excellent_eu/stat us/1895061877291471240
EXLTW067	18-Feb-25	This weekend marked the start of the Excellent soft-landing mission to Larissa, Greece	5		EU	https://x.com/excellent_eu/status/189175752455 6091735
EXLTW066	14-Feb-25	Join the EU-funded ExcellEnt Project for an exclusive Soft- Landing Mission in Paris (June 11- 13, 2025)	5		EU	https://x.com/excellent_eu/stat us/1890359160820117886
EXLTW065	12-Feb-25	ExcellEnt project soft-landing mission to Turkey: a gateway to innovation and market expansion	10		EU	https://x.com/excellent_eu/stat us/1889579187880477015
EXLTW064	31-Jan-25	#ExcellEnt soft-landing missions in Greece, Türkiye, Bulgaria, France, Ireland, and Ukraine are designed to help entrepreneurs navigate change, adapt, and seize new possibilities	17		EU	https://x.com/excellent_eu/stat us/1885356272981033229
EXLTW063	24-Jan-25	Don't miss your chance to participate in the ExcellEnt Project's Soft-Landing Missions in: Larissa (Greece), Sofia (Bulgaria), Paris (France), Kyiv (Ukraine), Dublin (Ireland), Istanbul (Türkiye)	39	0	EU	https://x.com/excellent_eu/stat us/1882795016080552248
EXLTW062	14-Jan-25	From February 14–15, 2025, join ExcellEnt project Soft Landing Mission in Larissa, Greece	25		EU	https://x.com/excellent_eu/stat us/1879086005330022449
EXLTW061	8-Jan-25	Open Call for ExcellEnt Soft- Landing Missions in Greece,	6	0	EU	https://x.com/excellent_eu/stat us/1876951083827785944



		Ireland, France, Bulgaria, Türkiye, and Ukraine is Ongoing!				
EXLTW060	30-Dec-24	Thank you, 2024.	10		EU	https://x.com/excellent_eu/stat us/1873729027120488721
EXLTW059	23-Dec-24	ExcellEnt Holidays and Happy 2025!	5	0	EU	https://x.com/excellent_eu/stat us/1871107399530250368
EXLTW058	10-Dec-24	HER Fund training program	5		EU	https://x.com/excellent_eu/stat us/1866420188130021822
EXLTW057	29-Nov-24	Meet Valentyn Frechka from Ukraine, the visionary founder of Releaf Paper, the world's first producer of pulp and paper from fallen leaves	68		EU	https://x.com/excellent_eu/stat us/1862461258768728279
EXLTW056	15-Nov-24	We loved the thought of Gary Vaynerchuk. Inviting you to join the European Entrepreneurship Academy:	7	0	EU	https://x.com/excellent_eu/stat us/1857410395767529496
EXLTW055	4-Nov-24	Success Story: Panagiotis Papadimitroulas, BIOEMTECH	9		EU	https://x.com/excellent_eu/stat us/1853424839589023902
EXLTW054	16-Oct-24	European Entrepreneurship Academy membership has surpassed 100! This significant milestone not only reflects #EEA growth but also highlights the strength of our #ExcellEntProject community.	7		EU	https://x.com/excellent_eu/stat us/1846563066470674810
EXLTW053	8-Oct-24	EIC Tech to Market Business idea Validation bootcamp	6		EU	https://x.com/excellent_eu/stat us/1843550077610262740
EXLTW052	7-Oct-24	S3E Reverse Brokerage event	7	0	EU	https://x.com/excellent_eu/stat us/1843286427456696634



EXLTW051	3-Oct-24	Today, we spotlight entrepreneurial journey of Valerii Iakovenko, co-founder & CEO of @drone_ua and @Farm_Fleet_	27	EU	https://x.com/excellent_eu/stat us/1841763425543712915
EXLTW050	26-Sep-24	Watch a step-by-step video tutorial: How to register at the European Entrepreneurial Academy and Share your resources	4	EU	https://x.com/excellent_eu/stat us/1839255229881078006
EXLTW049	20-Sep-24	Are you ready to take your business to the next level?	9	EU	https://x.com/excellent_eu/stat us/1837136253088641335
EXLTW048	16-Sep-24	Today, we're spotlighting an entrepreneurial journy of Petros Soukoulias	10	EU	https://x.com/excellent_eu/stat us/1835569180680098254
EXLTW047	9-Sep-24	Highlighting the inspiring entrepreneurial journey of Dimitris lakovakis, PhD, a dedicated researcher from Greece, co-founder at Koios Care	9	EU	https://x.com/excellent_eu/stat us/1833036349038829947
EXLTW046	5-Sep-24	What's you reason to start a business?	13	EU	https://x.com/excellent_eu/stat us/1831659287933808747
EXLTW045	23-Aug-24	This week is marked by World Enterpreneurs Day, a global event established by the United Nations in 2010.	5	EU	https://x.com/excellent_eu/stat us/1826960779720966486
EXLTW044	9-Aug-24	A summer dose of inspiration for current and future entrepreneurs	6	EU	https://x.com/excellent_eu/stat us/1821845002181603366
EXLTW043	22-Jul-24	At ExcellEnt Project, we are inspired by stories of entrepreneurs who turn their passion into successful ventures.	19	EU	https://x.com/excellent_eu/stat us/1815332710895714582



EXLTW042	18-Jul-24	From 18 to 20 November 2024 in Budapest will take place The 2024 SME Assembly	24	EU	https://x.com/excellent_eu/stat us/1813950906960154637
EXLTW041	8-Jul-24	A great tool for matchmaking and interconnections among European regions!	13	EU	https://x.com/excellent_eu/stat us/1810299799133884426
EXLTW040	4-Jul-24	Today we share insights of the entrepreneurial success Declan Murphy, the visionary CEO	15	EU	https://x.com/excellent_eu/stat us/1808812598143381768
EXLTW039	28-Jun-24	On June 26-27, 2024, Paris hosted an important gathering of consortium partners for the ExcellEnt Project.	14	EU	https://x.com/excellent_eu/stat us/1806628904934748188
EXLTW038	24-Jun-24	Taking action makes a difference.	9	EU	https://x.com/excellent_eu/stat us/1805228325775851694
EXLTW037	12-Jun-24	#ExcellEnt Project has discovered a secret sauce of excellent entrepreneurship in Bulgaria, France, Greece, Ireland, Turkiye, and Ukraine. Take a look at top three ingredients for success in each country - do you agree? What would you add	19	EU	https://x.com/excellent_eu/stat us/1800903161244463423



Facebook https://www.facebook.com/excellenteu/

Between October 1, 2024, and July 11, 2025, the Facebook page demonstrated steady and positive engagement trends. Over this period, the page accumulated 5,009 views and reached 1,634 unique users, reflecting a 36.9% increase in reach. The overall content interactions rose by 15.4%, totaling 142 engagements, showing that audiences actively engaged with the material. Notably, link clicks surged by 300%, reaching 40, which indicates growing interest in the content and further exploration by users. The spikes in engagement throughout the timeline highlight successful content moments, likely driven by targeted campaigns or high-performing posts.

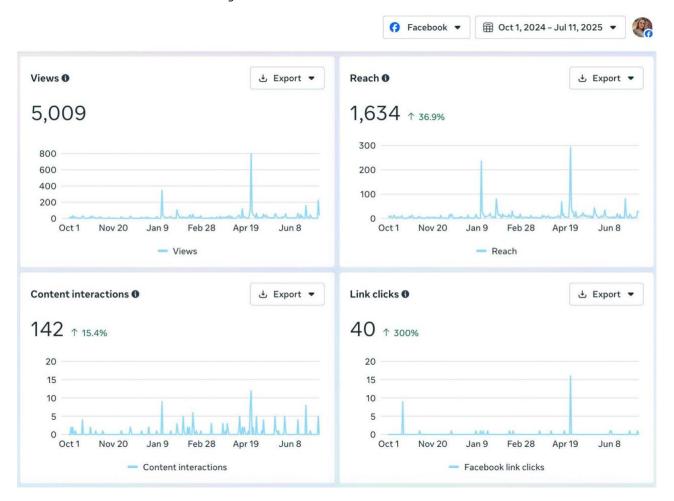


Figure 12: Activities at ExcellEnt's Facebook



Table 5: Dissemination Log of Activities on Facebook

	Ac	tivity on FACEBOOK		Impact		
Activity Reference	Date	Description	Outreach Post impressions	Engagement likes, comments, shares	Geogra phical Reach	Link
EXLFB090	10-Jul-25	Just back from Sofia, Bulgaria, where our ExcellEnt soft-landing mission brought together Al innovators, ecosystem builders, and bold thinkers from across Europe!	97	5	EU	https://www.facebook.com /excellenteu/posts/657136 220712094
EXLFB089	1-Jul-25	Boosting Innovation Across Europe's Ecosystems The Horizon Europe-funded EXCELLENT project hosted a series of workshops in Greece, Ukraine, Turkey, and Bulgaria	40	40 1		https://www.facebook.com /excellenteu/posts/649654 798126903
EXLFB088	26-Jun-25	From Dublin with Lessons: Trust, Patience & Purpose in Innovation What does it take to build a resilient innovation ecosystem?	164	8	EU	https://www.facebook.com /excellenteu/posts/645582 271867489
EXLFB087	17-Jun-25	The Global Startup Ecosystem Report 2025 just dropped—and it's got great news for Greece, Bulgaria, Ireland, France, Ukraine, and Türkiye—all part of the EXCELLENT Project	70	4	EU	https://www.facebook.com /excellenteu/posts/638622 775896772
EXLFB086	2-Jun-25	Big news for Europe's startup scene! Europe just launched a bold new strategy to support startups and scale-ups—and it's packed with real opportunities for founders, tech professionals, universities, and partners in the innovation ecosystem. Introducing the "Choose Europe to Start and Scale" strategy!	117	5	EU	https://www.facebook.com /excellenteu/posts/626983 220394061
EXLFB085	22-May-25	ExcellEnt Countries in the Spotlight: Startup Ecosystem Momentum Across Europe. The newly released StartupBlink Global Startup Ecosystem Index 2025 confirms what we already see on the ground — the rise of Europe's next-wave innovation hubs.	130	7	EU	https://www.facebook.com /excellenteu/posts/618367 564588960



EXLFB084	9-May-25	Exploring Innovation in Türkiye – A Mission Under the ExcellEnt Program As part of the ExcellEnt project's mission to connect European innovation ecosystems, participants from Ukraine, Greece, Bulgaria, and Romania took part in a two-day Soft- Landing Mission to Türkiye	92	5	EU	https://www.facebook.com /excellenteu/posts/609531 745472542
EXLFB083	1-May-25	Explore Europe's Entrepreneurial Ecosystems: A Reminder from Our SWOT Analysis!	83	6	EU	https://www.facebook.com /excellenteu/posts/603255 212766862
EXLFB082	24-Apr-25	Join Bulgaria's Rising Tech Star! Sofia ranks among Europe's most promising tech hubs, recognized for its robust startup ecosystem, talented tech workforce, strategic location, and supportive community that accelerates global market access.	227	9	EU	https://www.facebook.com /excellenteu/posts/597734 609985589
EXLFB081	17-Apr-25	What Makes a Startup Thrive? We Asked 60+ Founders Across Europe. The ExcellEnt project gathered inspiring stories from entrepreneurs in 6 countries.	70	4	EU	https://www.facebook.com /excellenteu/posts/592234 630535587
EXLFB080	11-Apr-25	Why Ecosystems Matter—Now More Than Ever.	224	8	EU	https://www.facebook.com /excellenteu/posts/587646 824327701
EXLFB079	31-Mar-25	Join the ExcellEnt Soft-landing Mission to Ukraine!	70	0	EU	https://www.facebook.com /excellenteu/posts/578359 885256395
EXLFB078	27-Mar-25	Join the ExcellEnt Project Soft-Landing Mission in Bulgaria!	57	2	EU	https://www.facebook.com /excellenteu/posts/575298 508895866
EXLFB077	24-Mar-25	ExcellEnt Project Soft-Landing Mission in Ireland ci : An exploratory visit to Dublin for Innovation Stakeholders	1.1K	17	EU	https://www.facebook.com /excellenteu/posts/573180 639107653
EXLFB076	11-Mar-25	Reminder: Deadline for Applications – March 15! Open Call: ExcellEnt Soft-Landing Mission in France : https://excell-	58	3	EU	https://www.facebook.com /watch/?v=1267355401032 184



		ent.eu/blog/excellent-project-soft-landing- mission-in-france/				
EXLFB075	27-Feb-25	Open Call: ExcellEnt Soft-Landing Mission in France is Live Until March 15!	74	3	EU	https://www.facebook.com /excellenteu/posts/553807 744378276
EXLFB074	11-Mar-25	This weekend marked the start of the ExcellEnt Project Soft-Landing Mission in Larissa, Greece	139	9	EU	https://www.facebook.com /excellenteu/posts/546912 588401125
EXLFB073	27-Feb-25	Explore New Horizons with the ExcellEnt Soft-Landing Mission in France!	100	2	EU	https://www.facebook.com /excellenteu/posts/543956 572030060
EXLFB072	18-Feb-25	ExcellEnt Project Soft-Landing Mission in Türkiye: A Gateway to Innovation and Market Expansion	66	2	EU	https://www.facebook.com /excellenteu/posts/542423 892183328
EXLFB071	14-Feb-25	Participants of the ExcellEnt Project's Greek Soft Landing Mission will have the unique opportunity to join the Innovent Forum 2025 Matchmaking Event, a premier platform designed to ignite collaboration across business, technology, and research. Held from February 14–15, 2025, at JOIST Innovation Park in Larissa, Greece, and online	63	6	EU	https://www.facebook.com /excellenteu/posts/539184 485840602
EXLFB070	12-Feb-25	The nearest soft-landing mission will take place in Larissa, Greece, on February 14-15, 2025. The open call is now closed, and organizers are reaching out to applicants. More exciting missions are on the way! Stay tuned for agenda and timelines for upcoming missions in Türkiye, Bulgaria, France, Ireland, and Ukraine.	244	4	EU	https://www.facebook.com /excellenteu/posts/534303 812995336
EXLFB069	7-Feb-25	Attention Entrepreneurs in Bulgaria, France, Ireland, Greece, Ukraine, and Türkiye! Don't miss your chance to participate in the ExcellEnt Project's Soft- Landing Missions in 2025!	34	1	EU	https://www.facebook.com /excellenteu/posts/529246 756834375



EXLFB068	31-Jan-25	UPD: Open Call is extended. Apply: https://www.f6s.com/excellent-soft-landing-mission-greece/apply	749	10	EU	https://www.facebook.com /excellenteu/posts/521818 360910548
EXLFB067	24-Jan-25	☑ Open Call for ExcellEnt Soft-Landing Missions in Greece, Ireland, France, Bulgaria, Türkiye, and Ukraine is Ongoing!	65	1	EU	https://www.facebook.com /excellenteu/posts/517421 511350233
EXLFB066	14-Jan-25	Thank you, 2024.	39	2	EU	https://www.facebook.com /excellenteu/posts/511224 875303230
EXLFB065	08-Jan-25	Video	26	0	EU	https://www.facebook.com /excellenteu/posts/506150 605810657
EXLFB064	30-Dec-24	The ExcellEnt Project, supported by the European Commission's Horizon Europe Research & Innovation program, is launching its Open Call for Soft-Landing Missions 2025.	32	1	EU	https://www.facebook.com /excellenteu/posts/505676 412524743
EXLFB063	23-Dec-24	Empowering Women Entrepreneurs and Investors: HER FUND Training Programs	39	1	EU	https://www.facebook.com /excellenteu/posts/497263 526699365
EXLFB062	22-Dec-24	Great opportunity from Excellent Network for women entrepreneurs and investors eager to dive into angel investment. HER FUND Project Training Programs will walk you through the entire investment journey.	45	2	EU	https://www.facebook.com /excellenteu/posts/496670 983425286
EXLFB061	10-Dec-24	Meet Valentyn Frechka from Ukraine, the visionary founder of Releaf Paper, the world's first producer of pulp and paper from fallen leaves	41	1	EU	https://www.facebook.com /excellenteu/posts/489649 267460791
EXLFB060	9-Dec-24	Inviting you to join the European Entrepreneurship Academy: www.europreneurship.eu	19	0	EU	https://www.facebook.com /excellenteu/posts/479771 898448528



EXLFB059	29-Nov-24	Panagiotis Papadimitroulas, Co- Founder & Head of Software at BIOEMTECH. https://bioemtech.com/	32	1	EU	https://www.facebook.com /watch/?v=2042587966180 459
EXLFB058	15-Nov-24	Join the European Entrepreneurship Academy to create your future: https://europreneurship.eu/	58	3	EU	https://www.facebook.com /excellenteu/posts/464674 736624911
EXLFB057	4-Nov-24	EEA membership has now surpassed 100	20	4	EU	https://www.facebook.com /watch/?v=1572921000276 656
EXLFB056	25-Oct-24	ExcellEnt Project recommends to apply for the EIC Tech to Market (EIC T2M) Business Idea Validation Bootcamp!	47	1	EU	https://www.facebook.com /excellenteu/posts/451534 077938977
EXLFB055	16-Oct-24	Don't Miss Out on the S3E Reverse Brokerage Event!	27	0	EU	https://www.facebook.com /excellenteu/posts/451020 921323626
EXLFB054	8-Oct-24	Entrepreneurial Insights Ukraine: Co- founder and CEO of DroneUA and FARMFLEET.	37	3	EU	https://www.facebook.com /watch/?v=1563968504476 522
EXLFB053	7-Oct-24	The European Entrepreneurship Academy (EEA) is your go-to hub for entrepreneurial success.	271	8	EU	https://www.facebook.com /excellenteu/posts/438068 729285512
EXLFB052	3-Oct-24	Petros Soukoulias, Co-Founder & Advisory Board Member of SEEMS P.C., a cutting-edge tech company that specializes in developing Digital Transformation Solutions by leveraging the most advanced technological approaches.	26	5	EU	https://www.facebook.com /excellenteu/posts/434781 789614206
EXLFB051	20-Sep-24	Dimitris lakovakis, PhD, a dedicated researcher from Greece.	18	0	EU	https://www.facebook.com /excellenteu/posts/429901 293435589
EXLFB050	16-Sep-24	What's you reason to start a business?	15	1	EU	https://www.facebook.com /reel/431901195972284/



EXLFB049	9-Sep-24	This week is marked by World Entrepreneurs Day , a global event established by the United Nations in 2010.	146	7	EU	https://www.facebook.com /excellenteu/posts/418474 377911614
EXLFB048	23-Aug-24	Unlock more insights and inspiring stories from entrepreneurs interviewed for ExcellEnt Project: https://excell-ent.eu/resources/	17	0	EU	https://www.facebook.com /reel/520443957215728/
EXLFB047	31-Jul-24	Anna Stoilova, co-founder of ROGUES, an innovative gaming studio.	26	1	EU	https://www.facebook.com /excellenteu/posts/403049 866120732
EXLFB046	22-Jul-24	Sylvain Ordureau, a remarkable entrepreneur from France who founded 3dverse, the cloud-native real-time 3D development platform	208	2	EU	https://www.facebook.com /excellenteu/posts/397258 423366543
EXLFB045	18-Jul-24	From 18 to 20 November 2024 in Budapest will take place The 2024 SME Assembly.	42	3	EU	https://www.facebook.com /excellenteu/posts/394884 280270624
EXLFB044	8-Jul-24	Find potentially relevant partners via the Regional Innovation Valleys matchmaking map: https://projects.research-and-innovation.ec.europa.eu/en/strategy/suppor t-policy-making/shaping-eu-research-and-innovation-policy/new-european-innovationagenda/new-european-innovation-agendaroadmap/regional-innovation-valleys-matchmaking-map	22	1	EU	https://www.facebook.com /excellenteu/posts/388534 964238889
EXLFB043	4-Jul-24	Declan Murphy, the visionary CEO of Allsorter.com, interviewed for ExcellEnt Project by International Development Ireland.	241	4	EU	https://www.facebook.com /excellenteu/posts/385900 397835679
EXLFB042	28-Jun-24	Consortium Partners Meeting in Paris. On June 26-27, 2024	433	8	EU	https://www.facebook.com /excellenteu/posts/381900 634902322



EXLFB041	24-Jun-24	Taking action makes a difference	193	3	EU	https://www.facebook.com /excellenteu/posts/379427 505149635
EXLFB040	12-Jun-24	Wrapping up the results of national and pan- European workshops ExcellEnt Project	41	6	EU	https://www.facebook.com /excellenteu/posts/371799 552579097
EXLFB039	6-Jun-24	Online workshop "Innovating in Ukraine and Shaping the Future of Entrepreneurship"	224	4	EU	https://www.facebook.com /excellenteu/posts/367837 779641941



LinkedIn https://www.linkedin.com/company/excellenteu/

Over the course of the year, the ExcellEnt project's LinkedIn channel served as a vibrant and trusted platform for reaching its core audiences — entrepreneurs, scaleups, investors, universities, policymakers, and ecosystem actors across Europe. With 24,897 organic impressions, 6,738 total engagements, and an average engagement rate of 16.4%, the page significantly outperformed industry norms for non-sponsored content in the innovation and development sectors.

Crucially, this performance was entirely organic – achieved without paid promotion, auto-invite strategies, or cross-platform advertising. Every impression and interaction came from audiences who actively chose to engage, reinforcing the authenticity of the project's voice and the credibility it earned within the ecosystem.

Performance Milestones

The channel maintained a steady rhythm of visibility throughout the year, with key spikes coinciding with strategic announcements and storytelling efforts. A standout moment came on July 16, when an update reached over 800 engagements from just 1,200 views – a testament to the power of timely, relevant storytelling. This was followed by strong continued interaction on July 23, and a peak of 1,740 impressions and 807 engagements on September 9, likely linked to final-phase activities.

Even outside of peak periods, the page drew regular traffic, clicks, and repeat engagement, especially for content that highlighted success stories, event recaps, and tools for startups and ecosystem players.

Visitors and Extended Reach

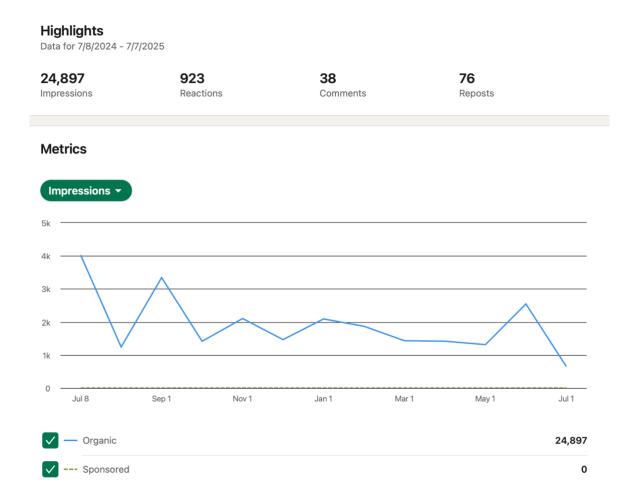
While follower growth was strong and aligned with key milestones, the Visitors tab revealed additional reach beyond the formal audience base. Daily visitor traffic remained modest but reliable, with clear surges following impactful content releases. Most users landed on the main overview page, signaling interest in the project's core narrative. The majority accessed the page via desktop, suggesting that the content reached its intended professional environment – during working hours and in relevant institutional contexts.

These visitors likely included investors, experts, student organizations, research institutions, and media who explored the project without necessarily following the page but still engaged with its message – an often overlooked but meaningful layer of outreach.





Figure 13: Activities at ExcellEnt's LinkedIn



Audience Alignment with Target Groups

The LinkedIn audience profile closely mirrors the twelve strategic target groups identified at the outset of the project:

A large segment of followers worked in business development, operations, project management, and education – directly corresponding to entrepreneurs, scaleups, ecosystem builders, and universities.



WP5 Communication, Exploitation and Dissemination / T5.2 Dissemination and Communication/ D18 Final Communication and Dissemination Report



Geographically, the highest engagement came from Türkiye, Greece, France, and Ukraine, reflecting ExcellEnt's real-world presence in these regions and validating outreach strategies tied to local workshops and ecosystem-building events.

The channel also reached policy makers, student organizations, experts, and research institutions, as evidenced by reactions to updates on policy recommendations, educational initiatives, and innovation transfer.

The tone and substance of ExcellEnt's messaging – emphasizing opportunity, inclusivity, and cross-border collaboration – resonated deeply across all twelve groups. Whether through a founder spotlight, a call for scaleup strategies, or a recap of a policy dialogue, the content consistently met people where they were – in language and form they found engaging and relevant.



Figure 14: Demographics at ExcellEnt's LinkedIn - Roles

Follower demographics @

Job function 🔻

Business Development · 115 (17.7%)

Operations \cdot 56 (8.6%)

Program and Project Management · 49 (7.6%)

Education · 40 (6.2%)

Community and Social Services · 37 (5.7%)

Research · 27 (4.2%)

Media and Communication · 25 (3.9%)

Engineering · 24 (3.7%)

Information Technology \cdot 23 (3.5%)

Sales · 21 (3.2%)



Figure 15: Demographics at ExcellEnt's LinkedIn - Cities/Countries

Greater Istanbul, Türkiye · 47 (7.3%)

Greater Larisa Area, Greece · 44 (6.8%)

Greater Paris Metropolitan Region, France · 34 (5.2%)

Athens Metropolitan Area, Greece · 31 (4.8%)

Kyiv Metropolitan Area, Ukraine · 29 (4.5%)

Sofia Metropolitan Area, Bulgaria · 29 (4.5%)

Greater Ankara, Türkiye · 21 (3.2%)

Thessaloniki Metropolitan Area, Greece · 17 (2.6%)

Greater Dublin, Ireland · 13 (2%)

London Area, United Kingdom, United Kingdom · 11 (1.7%)

Table 6: Dissemination Log of Activities on LinkedIn

		Activity on LINKEDIN	ı	mpact		Evidence
Activity Reference	Date	Description	Outreach Post impressions	Engage ment Likes, comme nts, shares	Geogra phical Reach	Link





EXLLI152	9-Jul-25	Final ExcellEnt Project Newsletter	55	4	EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:734872077 5077498882/
EXLLI151	9-Jul-25	The ExcellEnt Soft-Landing Mission to Paris, held alongside VivaTech 2025, brought together 45 participants	203	13		https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:734870741 0791829506/
EXLLI150	1-Jul-25	As part of the Horizon Europe-funded EXCELLENT project, we held a series of workshops in Greece, Ukraine, Turkey, and Bulgaria	208	45		https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:734580368 9007235073/
EXLLI149	30-Jun-25	Today, on 30th of June, Creative Cluster with Booster Labs conducted an online pitching session, the last one during Excellent project	238	12		https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:734541893 2675125248/
EXLLI148	26-Jun-25	From Dublin with Lessons: Trust, Patience & Purpose in Innovation	163	17		https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:734394307 8103146496/
EXLLI147	20-Jun-25	A vibrant finale to the ExcellEnt project! The final conference on June 19, 2025, in Sofia, held in tandem with the European Spin-off Conference and hosted by the GATE Institute, brought together a dynamic mix of startups and ecosystem builders from across Europe—including Greece, Turkey, France, Ireland, Ukraine, and many others	512	81	EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:734167938 0517027841/
EXLLI146	20-Jun-25	What a way to wrap up the ExcellEnt Project journey! We're proud to have had GATE Institute as one of the driving forces behind the project - leading by example at Spinoff Europa Conference 2025.	168	13	EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:734179761 9301556224/
EXLLI145	18-Jun-25	Proud to support the next generation of European entrepreneurs! 7 The European Entrepreneurship Academy is a key step in	76	1	EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:734106787 7296353280/



		turning bold ideas into real cross-border ventures.				
EXLLI144	17-Jun-25	How are emerging European innovation ecosystems performing in 2025? The Startup Genome Global Startup Ecosystem Report 2025 offers fresh insights on the startup scenes across Greece, Bulgaria, Ireland, France, Ukraine, and Türkiye	280	5	EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:734076444 5754744832/
EXLLI143	16-Jun-25	Thank you so much #MartaZnak for your absolutely precise professional summary and feedback about the ExcellEnt project supported Paris Soft-landing mission on 11-13 June 2025.	78	16	EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:734042700 8675344386/
EXLLI142	15-Jun-25	What an incredible journey at VivaTech 2025!	271	119	EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:733992343 8117052416/
EXLLI141	15-Jun-25	From Day 3 of the Paris Soft-landing missions after visiting #StationF , #Matrice and #CyberCampus of Pole Leonard da Vinci and at #BistroSaintGerman.	445	157	EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:733992708 6129655808/
EXLLI140	11-Jun-25	Excellent Connect: Bridging EU's Innovation Frontiers · TechUkraine	144	5	EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:733839361 7427746816/
EXLLI139	11-Jun-25	Dont miss this event under VivaTech 2025!	47	5	EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:733839399 1668772864/
EXLLI138	3-Jun-25	ExcellEnt Project covers your travel expenses (up to €1,000) to explore the GATE Institute's #BigData ecosystem.	137	11	EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:733560155 1874449408/



EXLLI137	2-Jun-25	Europe's Bold Move to Empower Startups and Scaleups The European Commission has unveiled the "Choose Europe to Start and Scale" strategy	194	8	EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:733535925 8051403777/
EXLLI136	28-May-25	#CreativeCluster communities with #Booster Labs organised the Paris Soft-landing online Info Day today. 41 startups, researchers, women-led entrepreneurs will attend the 3 days event in Paris on 11-13 June 2025.	nised the Paris Soft-landing online today. 41 startups, researchers, and entrepreneurs will attend the 3		EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:733353997 8456518658/
EXLLI135	22-May-25	Startup Ecosystems on the Rise: How ExcellEnt Countries Performed in the StartupBlink 2025 181 5 <i>EU</i> Index		EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:733125183 3467801600/	
EXLLI134	9-May-25	Bridging Innovation Ecosystems: ExcellEnt Mission to Türkiye	469	22	EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:732668078 9159481345/
EXLLI133	1-May-25	Leveraging SWOT Insights & Soft-Landing Missions to Drive Entrepreneurial Growth in Europe	427	15	EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:732364664 2350428160/
EXLLI132	24-Apr-25	Explore Bulgaria's Innovation Edge with ExcellEnt	276	7	EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:732108167 8225948673/
EXLLI131	18-Apr-25	What does it really take to build a thriving startup in Europe today? The ExcellEnt Project went deep into six entrepreneurial ecosystems to map what success looks like across different stages of the entrepreneurial journey.	cellEnt Project ial ecosystems 169 7 El cross different		EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:731890009 9340800003/
EXLLI130	ULLI130 12-Apr-25 Why Ecosystems Matter—Now More Than Ever 402 20		EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:731682984 0517586944/		



EXLLI129	31-Mar-25	Join the ExcellEnt Soft-landing Mission to Ukraine!	377	7	EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:731234162 8893978624/
EXLLI128	27-Mar-25	Join the ExcellEnt Project Soft-Landing Mission in Bulgaria!	299	11	EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:731098712 8178417665/
EXLLI127	24-Mar-25	ExcellEnt Project Soft-Landing Mission in Ireland :	535	21	EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:730996161 3892050944/
EXLLI126	18-Mar-25	Expand Your Innovation Horizons in Türkiye!	266	10	EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:730779007 9693905921/
EXLLI125	11-Mar-25	Reminder: Deadline for Applications – March 15! Open Call: ExcellEnt Soft-Landing Mission in France	202	11	EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:730519888 3293261825/
EXLLI124	7-Mar-25	Are you a young entrepreneur with bold ideas? The Young European Entrepreneur Award	-	-	EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:730372543 2737071105/
EXLLI123	27-Feb-25	Open Call: ExcellEnt Soft-Landing Mission in France is Live Until March 15!	282	14	EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:730082696 7266754560/
EXLLI122	19-Feb-25	DeepTech ACT Find your best business match	-	-	EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:729795461 0009260032/
EXLLI121	18-Feb-25	This weekend marked the start of the ExcellEnt Project Soft-Landing Mission in Larissa, Greece	543	23	EU	https://www.linkedin.com/compa ny/96225927/admin/post-



						analytics/urn:li:activity:729752267 3218129921/
EXLLI120	14-Feb-25	Explore New Horizons with the ExcellEnt Soft-Landing Mission in France!	250	13	EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:729612429 5569641472/
EXLLI119	14-Feb-25	Discover the CO-INVESTIN Investment Roadmaps! We are here to spotlight untapped opportunities and thriving ecosystems in Romania, Bulgaria, and Greece.	here to spotlight untapped EU		EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:729622867 5585273856/
EXLLI118	12-Feb-25	ExcellEnt Project Soft-Landing Mission in Türkiye: A Gateway to Innovation and Market Expansion	Gateway to Innovation and 479 8 <i>EU</i>		EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:729534435 4469015553/
EXLLI117	7-Feb-25	Participants of the ExcellEnt Project's Greek Soft Landing Mission will have the unique opportunity to join the Innovent Forum 2025	270	13	EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:729365008 1029722112/
EXLLI116	31-Jan-25	The nearest soft-landing mission will take place in Larissa, Greece, on February 14-15, 2025. The open call is now closed, and organizers are reaching out to applicants. More exciting missions are on the way! Stay tuned for agenda and timelines for upcoming missions in Türkiye, Bulgaria, France, Ireland, and Ukraine. Read more about all softlanding missions on the official ExcellEnt website	119	7	EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:729112141 9743039488/
EXLLI115	24-Jan-25	ExcellEnt Project's Open Call: Soft-Landing Mission for Startups and Ecosystem Builders 2025 - excellent	344	2	EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:728855934 5246654464/
EXLLI114	Discover Greece's Vibrant Innovation		https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:728485076 5678993409/			



		from February 14–15, 2025, for the ExcellEnt project Soft Landing Mission.				
EXLLI113	9-Jan-25	Open Call for ExcellEnt Soft-Landing Missions in Greece, Ireland, France, Bulgaria, Türkiye, and Ukraine is Ongoing!	-	-	EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:728321488 7437172737/
EXLLI112	8-Jan-25	Open Call for ExcellEnt Soft-Landing Missions in Greece, Ireland, France, Bulgaria, Türkiye, and Ukraine is Ongoing!	433	433 13 <i>EU</i>		https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:728271635 9828918272/
EXLLI111	8-Jan-25	8-Jan-25 Open Call: ExcellEnt Soft-Landing Mission 2025			https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:728279833 5118204928/	
EXLLI110	3-Jan-25	Open Call: ExcellEnt Soft-Landing Mission 2025 in Ukraine	126	126 4 <i>EU</i>		https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:728101220 1639862272/
EXLLI109	30-Dec-24	Thank you, 2024.	159	5	EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:727949451 2471592961/
EXLLI108	23-Dec-24	ExcellEnt Project extends best wishes to all ExcellEnt Partners, Collaborators, and Supporters on the eve of the festive season.	174 11		EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:727685593 9557736448/
EXLLI107	20-Dec-24	Open Call: ExcellEnt Soft-Landing Mission 2025 in Bulgaria	5 144 4		EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:727589302 5657024512/
EXLLI106 20-Dec-24 Open Call: ExcellEnt Soft-Landing Mission 2025 in France 96		96	5	EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:727589451 3775104000/	



EXLLI105	20-Dec-24	Open Call: ExcellEnt Soft-Landing Mission 2025 in Ireland 99 5 EU		EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:727589973 7424240645/	
EXLLI104	20-Dec-24	Open Call: ExcellEnt Soft-Landing Mission 2025 in Türkiye		https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:727590032 2693136385/		
EXLLI103	19-Dec-24	startups, SMEs, and ecosystem builders a		https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:727541608 4311142400/		
EXLLI102	17-Dec-24	Exciting News for Our Network! The EIC Summit 2025 is back, and we're thrilled to share that the 3rd edition will take place on 2 & 3 April 2025 at Tour & Taxis in Brussels!	143	3	EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:727469840 7842111490/
EXLLI101	14-Dec-24	Join the European Entrepreneurship Academy: www.europreneurship.eu	102	3	EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:727362714 1026570241/
EXLLI100	10-Dec-24	Empowering Women Entrepreneurs and Investors: HER FUND Training Programs	142	7	EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:727218412 4679897089/
EXLLI099	9-Dec-24	Great opportunity from ExcellEnt Network for women entrepreneurs and investors eager to dive into angel investment. HER FUND Project Training Programs	76	3	EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:727186026 5585967104/
EXLLI098	Valentyn FRECHKA from Ukraine, the visionary founder of Releaf Paper, the world's first producer of pulp and paper from fallen leaves		4	EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:726822621 3029040130/	



EXLLI097	15-Nov-24	Inviting you to join the European Entrepreneurship Academy: 106 4 www.europreneurship.eu		EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:726317314 8445982721/	
EXLLI096	11-Nov-24	Follow the news and results from the first year of the ExcellEnt Project on the official project 187 8 website: www.excell-ent.eu		EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:726168396 5512609792/	
EXLLI095	6-Nov-24	On November 19-21, 2024, over three interactive sessions at E4All SME Academy you can connect with entrepreneurs, industry EU leaders, and experts committed to driving sustainable business growth.		https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:725992558 0429545472/		
EXLLI094	4-Nov-24	Success Story Spotlight: Panagiotis Papadimitroulas, Co-Founder & Head of Software at BIOEMTECH. 60 EU		https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:725918915 9100080128/		
EXLLI093	25-Oct-24	Join the European Entrepreneurship Academy to create your future: www.europreneurship.eu	214	10	EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:725559509 3720489984/
EXLLI092	16-Oct-24	European Entrepreneurship Academy membership has now surpassed 100!	180	13	EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:725232831 6018327554/
EXLLI091	8-Oct-24 ExcellEnt Project recommends to apply for the EIC Tech to Market (EIC T2M) Business Idea Validation Bootcamp!		18	EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:724931508 9193857024/	
EXLLI090	Don't Miss Out on the S3E Reverse Brokerage Event!		96	3	EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:724905090 7940671488/



EXLLI089	3-Oct-24	Entrepreneurial Insights Ukraine: Co- founder and CEO of DroneUA and 153 7 FARMFLEET.		EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:724752691 4985267201/	
EXLLI088	1-Oct-24	Event Alert by ExcellEnt's Consortium Partner International Development Ireland The S3E Reverse Program is hosting a Virtual #BrokerageEvent on October 9		3	EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:724686450 8386766849/
EXLLI087	26-Sep-24	A step-by-step video tutorial: How to Register at the European Entrepreneurial Academy and Share Your Resources. Entrepreneurial Academy		https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:724501985 9137220609/		
EXLLI086	20-Sep-24	The European Entrepreneurship Sep-24 Academy (EEA) is your go-to hub for 278 14 EU entrepreneurial success.		https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:724290149 9377311768/		
EXLLI085	16-Sep-24	Petros P. Soukoulias, Co-Founder & Advisory Board Member of SEEMS P.C., a cutting-edge tech company that specializes in developing Digital Transformation Solutions	Board Member of SEEMS P.C., a cutting-edge tech company that specializes in developing		EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:724133381 6953344001/
EXLLI084	9-Sep-24	Dimitris lakovakis, PhD, a dedicated researcher from Greece.	2,230	44 EU		https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:723880106 9521199106/
EXLLI083	3 5-Sep-24 What's you reason to start a business? 180 10		10	EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:723742394 0661350400/	
EXLLI082	2 23-Aug-24 World Entrepreneurs Day 402 9		EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:723272577 5035039745/		
EXLLI081	19-Aug-24	Five manufacturing topics and trends to watch in Europe 8		8	EU	https://www.linkedin.com/compa ny/96225927/admin/post-



						analytics/urn:li:activity:723129556 1256079362/
EXLLI080	13-Aug-24	Youth Day is a great occasion to recall the mission of the ExcellEnt Project - to support young people on their path to entrepreneurship by providing access to the best entrepreneurial practices from all over Europe.	120	5	EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:722905716 7960469504/
EXLLI079	12-Aug-24	Learn about new funding opportunities from European Innovation Council: for researchers, startups & MVPs.	rom hers 77 2 FII		https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:722871488 7537917954/	
EXLLI078	9-Aug-24	Unlock more insights and inspiring stories from entrepreneurs interviewed for ExcellEnt Project	196		EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:722761053 5725342720/
EXLLI077	31-Jul-24	Entrepreneurial journey of Anna Stoilova, co- founder of Rogues, an innovative gaming studio.			EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:722434333 8466836481/
EXLLI076	31-Jul-24	Financial Times and Statista invite to participate in Europe's Leading Start-Up Hubs 2025 ranking.	90	2	EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:722441013 3454307328/
EXLLI075	26-Jul-24	Report by EIC Scaling Club	112	5	EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:722256154 9024919554/
EXLLI074 22-Jul-24 Story of Sylvain Ordureau, a remarkable entrepreneur from France who founded 3dverse, the cloud-native real-time 3D development platform.		1,295	38	EU	https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:722109796 4658712576/	



EXLLI073	18-Jul-24	From 18 to 20 November 2024 in Budapest will take place The 2024 SME Assembly.	106	106		https://www.linkedin.com/compa ny/96225927/admin/post- analytics/urn:li:activity:721971582 3483949056/
EXLLI072	4-Jul-24	Declan Murphy / Allsorter	EU		EU	https://www.linkedin.com/feed/update/urn:li:activity:72145770413 23487232
EXLLI071	28-Jun-24	Consortium Partners Meeting in Paris Boost 840 189			https://www.linkedin.com/feed/update/urn:li:activity:72123870780 16307201?lipi=urn%3Ali%3Apage %3Aorganization_admin_admin_a nalytics_updates%3B72c41ad6- 9a79-4003-9c0e-1c62557d11f9	
EXLLI070	24-Jun-24	Taking action makes a difference 244 9			https://www.linkedin.com/feed/update/urn:li:activity:72109937549 57111296?lipi=urn%3Ali%3Apage %3Aorganization_admin_admin_a nalytics_updates%3B72c41ad6- 9a79-4003-9c0e-1c62557d11f9	
EXLLI069	12-Jun-24	Secret sauce of entrepreneurship	370	95		https://www.linkedin.com/feed/update/urn:li:activity:72066569108 15588352?lipi=urn%3Ali%3Apage %3Aorganization_admin_admin_a nalytics_updates%3B72c41ad6- 9a79-4003-9c0e-1c62557d11f9

4.2.3. Consortium Partners' Social Media

Social media activity has accompanied the ExcellEnt project throughout its entire 30-month duration, with consortium partners continuing to actively promote key milestones and amplify engagement across various platforms. This sustained commitment ensured that the project maintained strong visibility and connection with relevant target groups. The collective effort of partners played a vital role in reinforcing ExcellEnt's impact and reach.





4.2.4. Press Releases

Over the course of the 30-month ExcellEnt Project, four press releases were issued to highlight key milestones and share progress updates. These releases were published on the project's official website and actively promoted by consortium partners, who played a crucial role in disseminating the news to both EU-level and national media outlets, thereby ensuring broad visibility and outreach.

Figure 16: Screenshot of four press releases



Events

10 July, 2025

The ExcellEnt project, funded by the Horizon Europe programme, of international collaboration across Europe. The project connected entrepreneurs, educators, innovation leaders, and policymakers to strengthen Europe's entrepreneurial landscape, promote youth (self-)employability, and spark deeper cooperation across borders.

At its heart, ExcellEnt set out to capture real entrepreneurial experiences – particularly those of young innovators – and transform them into meaningful tools, stories, and partnerships that help shape how entrepreneurship is supported and scaled across the continent. 7 July, 2023

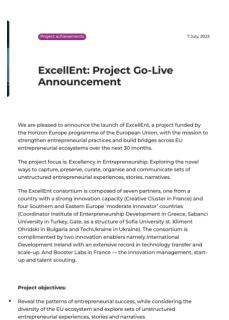
Excellent Consortium Meeting in Larissa

In April, all project participants gathered in Larissa, Greece, for the official launch of ExcellEnt Project. The event was hosted by the Institute of Entrepreneurship Development: iED, which is also the Excellent project coordinator. Meeting was held in JOIST Innovation Park in Larissa and was 2 days long.



The meeting was opened with some welcoming words from Stella Ioannou





28 June. 2024

Consortium Partners Meeting in Paris: A Recap of the ExcellEnt Project Event

On June 26-27, 2024, the vibrant city of Paris played host to an important gathering of consortium partners for the Excellent Project. Organized by Creative Cluster, this two-day event brought together key stakeholders for Intensive discussions on project progress, achievements, and the road should be considered to the consideration of the con



The meeting was dedicated to a a comprehensive review of the project's progress, the impacts achieved, and a planning of new activities for entrepreneurial ecosystems of Bulgaria, France, Greece, Ireland, Turkiye, and Ukraine. The consortium partners engaged in a frutful discussion about the

4.2.5. Newsletter

The ExcellEnt Project has strategically utilized LinkedIn to engage its professional community through tailored newsletter campaigns. Over the course of the initiative, two newsletters have been released, serving as key communication tools to share milestones, deliverables, and lessons learned. The first newsletter was published in May 2024, ahead of a series of national and pan-European workshops, helping to build anticipation and highlight project relevance. The second newsletter, titled "Building Bridges Across Ecosystems: Lessons from Europe's Entrepreneurial Frontlines," marked the culmination of the 30-month initiative, distilling insights from Soft Landing Missions across France, Greece, Ireland, and Türkiye.

This final edition reflected on what it takes to nurture resilient, opportunity-rich entrepreneurial ecosystems in Europe. It emphasized the role of public investment, grassroots innovation, cross-sector trust, and bold digital policy, all informed by field missions, interviews, and deep diagnostics. From the mapping of entrepreneurial competences and best practices in education to the development of cross-border support tools and a cooperation strategy, the newsletter captured the full breadth of ExcellEnt's impact. With 198 subscribers to date, the LinkedIn newsletter has become an important channel for knowledge transfer and





community-building, reinforcing the project's mission to support young innovators and connect European entrepreneurial actors.

Figure 17: Screenshot of the ExcellEnt Newsletter in May 2024 and July 2025



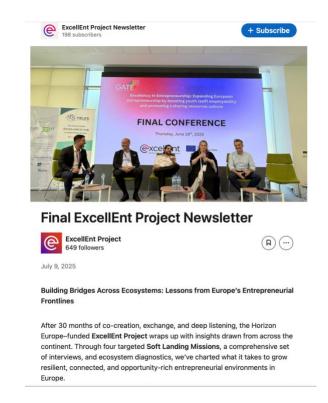




Figure 18: ExcellEnt May 2024 Newsletter's Impressions

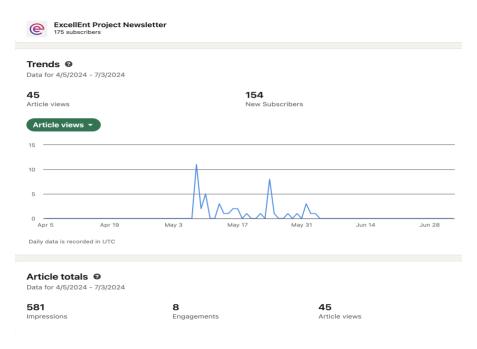
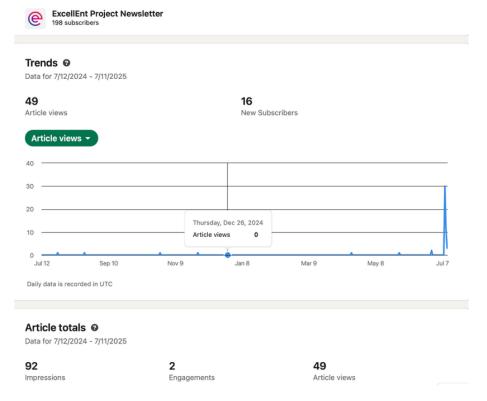


Figure 19: ExcellEnt July 2025 Newsletter's Impressions







Our second newsletter was published recently, and we expect the numbers of impressions grow over time, similarly to our first newsletter.

4.2.6. Events

Within the period M1-M30 Excellent project organized online and onsite events with stakeholders of the target groups, aiming to:

- disseminate ExcellEnt project activities and achievements;
- perform specific tasks and deepen cooperation within any target group and build strong mutual relationships within specific ones;
- provide active exchange with all stakeholders: receive feedback, suggestions, and recommendations;
- involve the community into expanding and leveraging the results beyond the consortium and local ecosystems.

Throughout the 30-month implementation period, the ExcellEnt project actively engaged with European innovation communities by organizing, co-organizing, and participating in a wide range of events across the continent. These included a core series of nine online and hybrid "Unlocking Entrepreneurial Potential" workshops conducted in May and June 2024, covering countries such as Türkiye, France, Ukraine, Greece, Bulgaria, and Ireland, and culminating in a Pan-European online workshop. These sessions brought together diverse actors to discuss national ecosystems and surface challenges and opportunities in real-time.

Between months 19 and 30, the consortium significantly enhanced the entrepreneurial landscape across six partner countries: France, Ireland, Greece, Bulgaria, Turkey, and Ukraine. A total of 16 targeted workshops were successfully delivered, providing direct training to startups through "Start Your Business" and "Online Business Idea Crash Test" sessions. In parallel, specialized Capacity Building Workshops engaged ecosystem builders to co-develop key policy recommendations. To foster international growth, the consortium also executed six soft-landing missions, each featuring at least four offline events or visits to connect startups with new markets and opportunities.





The following events were organized and co-organized by ExcellEnt partners in this period

Table 7: Workshops, organized by ExcellEnt partners

#	Event name	Dates
1	Unlocking Entrepreneurial Potential in Turkey	May 10, 2024
2	Unlocking Entrepreneurial Potential in France	May 14, 2024
3	Unlocking Entrepreneurial Potential in Ukraine	May 15, 2024
4	Unlocking Entrepreneurial Potential in Greece	May 17, 2024
5	Unlocking Entrepreneurial Potential in Bulgaria	May 28, 2024
6	Unlocking Entrepreneurial Potential in Ireland	May 28, 2024
7	Innovating in Turkiye and Shaping the Future of Entrepreneurship	May 28, 2024
8	Pan-European Online Workshop - Unlocking Entrepreneurial Potential in Europe	May 31, 2024
9	Innovating in Ukraine and Shaping the Future of Entrepreneurship	June 7, 2024
10	"Start Your Business" workshop Greece	February 15, 2025
11	"Start Your Business" workshop Bulgaria	May 19, 2025
12	"Start Your Business" workshop Turkey	March 7, 2025
13	"Start Your Business" workshop France	June 13, 2025
14	"Start Your Business" workshop Ireland	May 21, 2025
15	"Start Your Business" workshop Ukraine	June 6, 2025
16	"Online business idea crash test" workshop Greece	February 15, 2025
17	"Online business idea crash test" workshop Bulgaria	May 19, 2025
18	"Online business idea crash test" workshop Turkey	11-13 March, 2025
19	"Online business idea crash test" workshop France	June 30, 2025



20	"Online business idea crash test" workshop Ireland	Dec, 19, 2024 and Jul 11, 2025
21	"Online business idea crash test" workshop Ukraine	July 7, 2025
22	Capacity Building Workshop Bulgaria	June 6, 2025
23	Capacity Building Workshop Greece	April 30, 2025
24	Capacity Building Workshop Turkey	June 3, 2025
25	Capacity Building Workshop Ukraine	June 5, 2025

Table 8: The Soft-landing missions, organized by ExcellEnt partners

Country	City/ Location	Dates	Highlights/ Visits
Greece	Larissa	Feb 14–15, 2025	Innovent Forum, JOIST Innovation Park, University of Thessaly
Türkiye	Istanbul	May 5–6, 2025	Technoparks, SUNUM, TTO workshops, R&D centers
Ireland	Dublin	May 26–27, 2025	Enterprise Ireland, NovaUCD, DCU Alpha, VC networking
France	Paris	June 11–13, 2025	VivaTech 2025, Station F, Matrice, De Vinci Incubator
Ukraine	Paris (Bistrot St- Germain)	June 13, 2025	Ukraine-led event during VivaTech, showcasing ecosystem resilience
Bulgaria	Sofia	June 19–20, 2025	SPINOFF EUROPA Conference, Sofia Tech Park, GATE Institute



External events visited by ExcellEnt partners

Beyond these own-organized events, ExcellEnt and its consortium partners ensured a consistent and visible presence in the European entrepreneurial landscape by contributing to dozens of external events—both physical and digital. These ranged from prominent gatherings like VivaTechnology Paris, South Summit Madrid, Slush 2024 in Helsinki, and European Research and Innovation Days in Brussels, to more regional and community-driven forums such as the InnoHealth Forum, Circle the Med, Beyond Expo, and Startup Europe Week in Greece.

Partners presented ExcellEnt's insights and deliverables, moderated discussions, and facilitated networking sessions in forums addressing deep tech, edtech, green innovation, defense tech, creative economy, women in entrepreneurship, and cross-border collaboration. They also integrated ExcellEnt's key learnings into thematic events such as CreativeInGreen, Experience Vision, Innovation Greece 6.0, and the EU Funding for Startups webinar. Through this multi-layered outreach—whether as speakers, panelists, facilitators, or contributors—ExcellEnt maintained a strong dissemination strategy that reinforced the project's visibility, relevance, and European-wide resonance.

Table 9: External events, in which consortium partners participated

#	Event Name	Date	Location
1	European EdTech Marathon - EdTech Week	20.June.2024	Paris, FR
2	EIT Deep Tech Talent Initiative presentation for new Pledgers	15.July 2024	Online
3	CreativeinGreen project event - KoM	21 October 2024	Online
4	EIT Deep Tech event in Paris	30.January 2025	Paris, FR
5	VivaTechnology in Paris	June 11-13, 2025	Paris, FR
6	Naples Business and Gaming Accelerator Program 2025	June 16-17 2025	Naples, IT
7	BoostER Accelerator events for Italian Startups in Paris	june 24-26.2025	Paris, FR
8	VivaTechnology in Paris	June 14-17, 2023	Paris, FR



9	European Research & Innovation Days in Brussels	March 20-21, 2024	Brussels, BG
10	South Summit in Madrid	June 4-6, 2024	Madrid, ES
11	Start For Future: The Athenian Nexus Summit	May 16-17, 2024	Athens, GR
12	InnoHealth Forum 2024	September 20-21, 2024	Larissa, GR
13	Innovent Forum 2023	February 10-12, 2023	Larissa, GR
14	Innovent Forum 2024	February 9-10, 2024	Larissa, GR
15	Innovent Forum 2025	February 14-15, 2025	Larissa, GR
16	Circle the Med Forum 2025	June 3-4, 2025	Athens, GR
17	Startup Europe Week 2025	May 13, 2025	Larissa, GR
18	Wine & Chat #5: Women in Health: Overcoming Challenges, Creating Opportunities Driven by Innovation	April 15, 2025	Larissa, GR
19	Tax incentives and investment in innovation	April 10, 2025	Larissa, GR
20	Beyond Expo 2025	April 4-6, 2025	Athens, GR
21	Panathenea Festival 2025	May 7-9, 2025	Athens, GR
22	Emerging Tech Conference "Edge Intelligence" 2024	October 17-18, 2024	Volos, GR
23	Innovation Greece 6.0	January 29-30, 2025	Athens, GR
24	Experience Vision	February 6, 2025	Paris, FR
25	Wine & Chat #4: Women, Culture and Arts: A New Creative Economy	December 10, 2024	Larissa, GR
26	21st International Conference - EuroXR 2024	November 27 – 29, 2024	Athens, GR
27	EU Funding for Startups: Turning Innovation into Reality	April 30, 2025	Online
28	Viva Tech Paris 2025	June 11-14, 2025	Paris, FR



29	Incubate the Future	June 10, 2025	Paris, FR
30	Brave1 Defense Tech Era	April 26, 2025	Kyiv, UA
31	Forging the Future: NRW & Ukraine Connect on DefenseTech, Aerospace & Robotics	May 15, 2025	Online
32	Slush 2024	Nov 19-21, 2024	Helsinki, Finland
33	Venture Blender (an official Digitalk side event)	25.05.2025	Sofia, Bulgaria
34	Best Youth Startup 2025	19.05.2025	Sofia, Bulgaria
35	Fusion Future	10.04.2025	Sofia, Bulgaria
36	European Digital Innovation Days in Research	05.03.2025	Stara Zagora, Bulgaria
37	South-East European Innovators Challenge 2024	28.10.2024	Sofia, Bulgaria
38	Forbes Healthcare Forum	05.06.2024	Sofia, Bulgaria
39	Innovate Ukraine: Investors & Founders Connect	12.06.2025	Paris, France



5. Dissemination Material and Content

Developed

Dissemination materials for the ExcellEnt Project are crafted with the utmost care to ensure they are informative, engaging, and accessible. These materials include visuals, videos, and presentations, each serving a unique role in communicating the project's progress and impact. By leveraging these diverse formats, we aim to reach stakeholders, partners, and the general public, fostering a deeper understanding and appreciation of the ExcellEnt Project's contributions to our field.

5.1. Visuals

A collection of dynamic and informative visuals, including infographics, charts, and diagrams, designed to effectively convey the project's key findings and data. These graphics enhance comprehension and engagement, tailored to diverse audiences.

Figure 20: Visuals for ExcellEnt's social media with testimonials of the interviewed entrepreneurs







ATABERK TAÇAR CO-FOUNDER/CEO AT SIZE&ME





Ever-Learning Mentality

"I say either I succeeded, or I learned a lesson. I do not say I failed. Be passionate, agile, and open to selfdevelopment."



Figure 21: Visuals for ExcellEnt's social media for overview of local entrepreneurial ecosystems





TURKISH ENTREPRENEURIAL ECOSYSTEM OVERVIEW

In the Global Innovation Index (GII), the country has the **37th rank** in the world in 2022 (WIPO, 2022), the highest in its history, and ranks **4th among the 36 upper-middle-income group economies.**

As of 2023, **Turkiye** is an **emerging innovator** in the European Innovation Scoreboard, with a performance of 47.6% (European Commision, 2023). Compared to the EU average, it has lower per capita income, but a **faster growing economy**.





Figure 22: Visuals for ExcellEnt's social media with values of local entrepreneurial ecosystems





5.2. Videos

A series of videos created to showcase the ExcellEnt Project's news, milestones, outcomes, and impacts, ensuring accessible and engaging content for stakeholders and the general public.

Figure 23: Screenshot of the video for ExcellEnt's social media promoting Pan-European Online Workshop



 $\frac{\text{https://www.linkedin.com/feed/update/urn:li:ugcPost:7200886516972171264/?actorCompanyId}}{=96225927}$



Figure 24: Screenshot of the video for ExcellEnt's social media promoting the Irish Online Workshop

ONLINE Unlocking Entreprened WORKSHOP Potential in Ireland

Unlocking **Entrepreneurial**

Time: 14:00 CET Date: May 28th



https://www.linkedin.com/posts/excellenteu entrepreneurship-innovation-ireland-activity-7199707934589681666-7fS8?utm source=share&utm medium=member desktop

5.3. Presentations

Comprehensive and visually appealing presentations crafted to support the project's dissemination efforts. These presentations integrate clear messaging, impactful visuals, and evidence-based insights, aimed at effectively communicating the project's progress and results to various audiences.





Figure 25: Screenshot of the ExcellEnt Project's presentation



https://docs.google.com/presentation/d/1T-3nnqildhScxgTz5 Aiz3kYKcheIn7B/edit#slide=id.p1

5.4. Events

A number of workshops and soft-landing missions that were organized during this period, required a focused and clear visual part, which was created.



Figure 26: Screenshot of the visual, announcing 6 soft-landing missions



Figure 27: Screenshot of the ExcellEnt Project's Pitch workshop in Ukraine





Figure 28: Screenshot of the ExcellEnt Project's Start your business workshop in Ukraine



Figure 29: Screenshot of the visual of Excellent Connect event in Paris, France





6. KPIs Overview

Communication activities within the ExcellEnt project have been systematically monitored through a set of quantitative and qualitative success indicators defined at the start of the project. This dual evaluation approach allows the team to assess both the effectiveness of outreach efforts and the efficiency of resource use. By continuously analyzing progress against these indicators, the project has been able to identify both the enablers and obstacles to successful communication, adjusting strategies along the way to ensure broader engagement and impact.

During the first 18 months, ExcellEnt established a solid foundation. The project's visual identity and website were successfully launched, and the initial online presence steadily grew. Social media accounts were set up across LinkedIn, Facebook, and Twitter, and one newsletter was issued ahead of major workshops across partner countries. Nine workshops were organized during this period, supported by targeted stakeholder communication.

As the project moved into its final phase, significant progress was made across almost all key communication indicators. By the end of the 30-month project cycle, the ExcellEnt website had recorded **3,089 unique views**, well surpassing the original target of **1,200**. Social media engagement grew substantially, with **152 posts on LinkedIn**, **90 on Facebook**, and **77 on Twitter**, each meeting or exceeding the expected outreach levels. The project released **two newsletters** and published **four press releases**, fulfilling the communication output goals. The project communication was massively supported by **16 workshops and 6 soft-landing missions**, organized by consortium partners.

Excellent also made considerable headway in external engagement: consortium partners participated in **38 third-party events**, getting quite close to the target of 50.

Overall, this performance reflects the consistent and coordinated communication effort of all partners throughout the project's lifecycle. The achievements demonstrate how strategic outreach and ongoing adaptation to the audience's needs have enabled Excellent to build a visible and trusted voice in the European entrepreneurial ecosystem.





Table 10: Communication and Dissemination KPIs & Current Status

Outputs / KPI's	Target value	Measurement Unit	Current Status
Project visual identity & Website	1	-	+
Website users	1200	visitors	3089
Activity and dissemination in ExcellEnt website	96	entries or publications	34
ExcellEnt Twitter followers	150	followers	15
Activity and dissemination in ExcellEnt Twitter	96	posts	77
ExcellEnt LinkedIn followers	500	followers	649
Activity and dissemination in ExcellEnt LinkedIn	96	posts	152
ExcellEnt Facebook followers	150	followers	117
Activity and dissemination in ExcellEnt Facebook	96	posts	90
International ExcellEnt e-newsletter	4	newsletters produced	2
Workshops	14	for all partners	25
Events organized by ExcellEnt	2	events	6 soft-landing missions with events
Third party events attended by ExcellEnt consortium partners	50	external events	38



7. Conclusions and Lessons Learned

As the Excellent project concludes after 30 months of intensive collaboration, its communication and dissemination strategy emerges as a critical component in achieving visibility, engagement, and influence across European entrepreneurial ecosystems. The initial focus of communication efforts was to raise awareness of project goals, engage target groups, and share early-stage activities and results. As the project matured and delivered tangible outputs, the strategy evolved into a broader framework that emphasized the sustainability and uptake of knowledge, tools, and networks developed through Excellent.

The project's digital outreach exceeded expectations in key areas. The website attracted over 3,000 users — more than doubling the original target — demonstrating sustained interest in the project's updates, toolkits, and deliverables. Social media played a substantial role, with 152 LinkedIn posts and a growing follower base of nearly 650, helping to position ExcellEnt among policymakers, entrepreneurs, researchers, and innovation intermediaries. However, while digital channels were important, the strategy did not rely solely on online media. A crucial success factor was the project's active presence at external events and its own ecosystem workshops. Through the participation of partners in 38 third-party events and the organization of 25 strategic workshops across Europe, the project not only communicated its progress but also co-created solutions with stakeholders, gathered grassroots insights, and forged long-term connections. These physical engagements enabled deeper interaction, credibility building, and an exchange of best practices tailored to local contexts.

This blended approach – combining digital visibility with physical presence – amplified the project's impact. Participating in major platforms such as VivaTechnology, Slush, South Summit, and European Research & Innovation Days, as well as regional events in Greece, Bulgaria, Ukraine and Ireland, elevated ExcellEnt's voice in the European innovation dialogue. These interactions provided visibility far beyond traditional academic or project-based dissemination and placed ExcellEnt at the center of live, policy-relevant conversations. Furthermore, the cross-border missions and workshops allowed the consortium to validate and adapt its tools in real-world conditions, ensuring they met the needs of different entrepreneurial actors.

As the project transitioned into its final phase, the focus of communication shifted from visibility to sustainability and exploitation. The Communication and Dissemination Plan was expanded to support the





long-term uptake of project results, with clear objectives: to contribute to key policy debates, facilitate adoption by the entrepreneurial community, and create channels for long-term impact. The strategy supported the creation of policy recommendations and best practices, contributing to the reform of entrepreneurial assessment and societal engagement in entrepreneurship. It encouraged institutional uptake and was oriented toward creating mutual trust between stakeholders — government bodies, academia, startups, and civil society. It also nurtured synergies with other European university alliances and initiatives to strengthen the network of ecosystem actors.

One of the core lessons learned is that effective communication is not a one-way exercise but a relational, iterative process that builds trust over time. Early investments in visual identity, narrative framing, and digital consistency laid the foundation. Still, what truly differentiated ExcellEnt's strategy was its ability to mobilize its network in real-time – reacting to ecosystem needs, contextualizing messages for specific regions, and inviting co-creation. The project's engagement with stakeholders demonstrated that consistent, multi-channel communication – supported by human connection and responsive design – can unlock participation, feedback, and momentum in ways that static campaigns cannot. By doing so, ExcellEnt did not just inform; it activated and connected diverse communities of practice.

In summary, the communication and dissemination strategy of ExcellEnt evolved with the project's lifecycle – starting with awareness-raising, expanding into ecosystem engagement, and culminating in sustainability planning. It helped catalyze a conversation around inclusive entrepreneurship, resilient ecosystems, and policy reform across Europe. With its deliverables publicly accessible and its community of practice activated, ExcellEnt leaves a strong foundation for continued collaboration and influence. The project's experience underscores that communication – when strategic, adaptive, and people-centered – can be one of the most powerful levers for shaping the future of entrepreneurship in Europe.